## Calif. Univ. Agric. Ext. Serv. Kern county.

SANTA ROSA PLUMS
(MATURE IN EARLY JUNE)
COST ANALYSIS WORK SHEET

Sample costs to produce Santa Rosa plums in Kern County for fresh shipment. Costs are for a mature orchard containing 108 trees per planted acre, producing 6 tons of fruit with 10% discarded as culls. Man labor at \$1.05 per hour total and equipment operator \$1.30. Medium wheel tractor per hour cash costs \$1.15, depreciation  $65\phi$  and interest  $25\phi$ .

	SAMPLE	Совтв	My Costs	
	PER	PER	PER	PER
	ACRE	TON	ACRE	Ton
PRE-HARVEST CASH COSTS:				
Pruning: 108 trees at \$1.05	113.40			
Brush disposal: contract \$4.00 per acre	4.00			
3 MAN HRS. RAKING BRUSH	3.15			
FERTILIZE: 100 LBS. N AT: 13¢	13.00			
APPLICATIONS 1/2 HR. MAN & TRACTOR	1.23		,-	
SPRAY 2 TIMES: MATERIALS	24.00			
APPLICATION AT $2\phi$ GALLON	20.00			
FURROW 4 TIMES: 2 HRS. MAN & TRACTOR	4.90.			
IRRIGATE 8 TIMES: LABOR 14 HRS.	14.70			,
POWER FOR $4-1/2$ AC. FT. OF				
WATER AT \$12.00	54.00			
Disc 5 times: 7-1/2 HRS. MAN AND TRACTOR	18.38			
Thin: 108 trees at 85¢	91.80			
TAXES:	15.50			
MISC. LABOR, MATERIALS, FIELD POWER, INCLUDING				
4 MAN HRS. AND ! TRACTOR HR.	7 6 8 5			
REPAIRS TO EQUIPMENT EXCEPT TRACTOR	2.60		ĺ	
SUPERVISION BY FOREMAN	11.00			
OFFICE, CAR, OPERATING CAPITAL, INSURANCE, ETC.	26.00			
TOTAL PRE-HARVEST CASH COSTS	425.51	70.92		
HARVESTING COSTS:	422021	100/2		
Pick 6 tons of Fruit at \$22.00	132.00			
Roadside: 13 man hrs. & 6 tractor hrs.	22,05			
Misc. 3 MAN HRS. & 2 TRACTOR HRS.				
TOTAL HARVESTING COSTS	5.95 160.00	26.67		
TOTAL CASH COSTS	585.51	97.59		+
DEPRECIATION:	1000001	71827		
	20,59			
IRRIGATION SYSTEM: COST \$350, 17 YR. LIFE TRACTOR: 19 HRS. @ 65¢	12.35			
	4.60			
EQUIPMENT EXCEPT TRACTOR: \$46 COST, 10 YR. LIFE BUILDINGS FOR EQUIPMENT: \$30 COST, 20 YR. LIFE	1.50			
TREES: COST \$900, 30 YRS LIFE	30.00			
TOTAL DEPRECIATION	69.04	1 50	_	-
INTEREST ON INVESTMENT AT 6%:	09004	11.650		
	10,50			
IRRIGATION SYSTEM: 1/2 COST \$175 Tractor: 19 hrs. at 25¢	4.75			
EQUIPMENT EXCEPT TRACTOR: 1/2 COST \$23				
	1.38	'		
BUILDINGS FOR EQUIPMENTS 1/2 COST \$15	.90			
TREES: 1/2 COST \$450	27.00			
LANDS \$900	54.00	16 10	<u> </u>	
TOTAL INTEREST ON INVESTMENT	98,53	16.42		
TOTAL COST OF PRODUCTION	75 <b>3 × 0</b> 8	125.51		

200 LBS. CULLS PER TON (10%)

NET COST OF 1800 LBS. MERCHANTABLE FRUIT

NET COST OF 27 LBS. (ONE 4-BASKET CRATE)

NET CASH COSTS ONLY OF ONE 4-BASKET CRATE

NO VALUE 125.51 1.88 1.46

## SAMPLE COSTS AT VARYING YIELDS

	AVERAGE					
YIELD, TONS PER ACRE	4	5	6	7	8	
Total cost of production per ton Total cost 27 LBS. MERCHANTABLE FRUIT	174.94	145.29	125.51	111.40	100.81	
Cash costs only - 27 LBS. (ONE 4-BASKET CRAT Packed lugs per acre	267	1.68 333	1.46 1.46	1.31 466	533	

KENNETH W. HENCH FARM ADVISOR EDWARD A. YEARY FARM ADVISOR