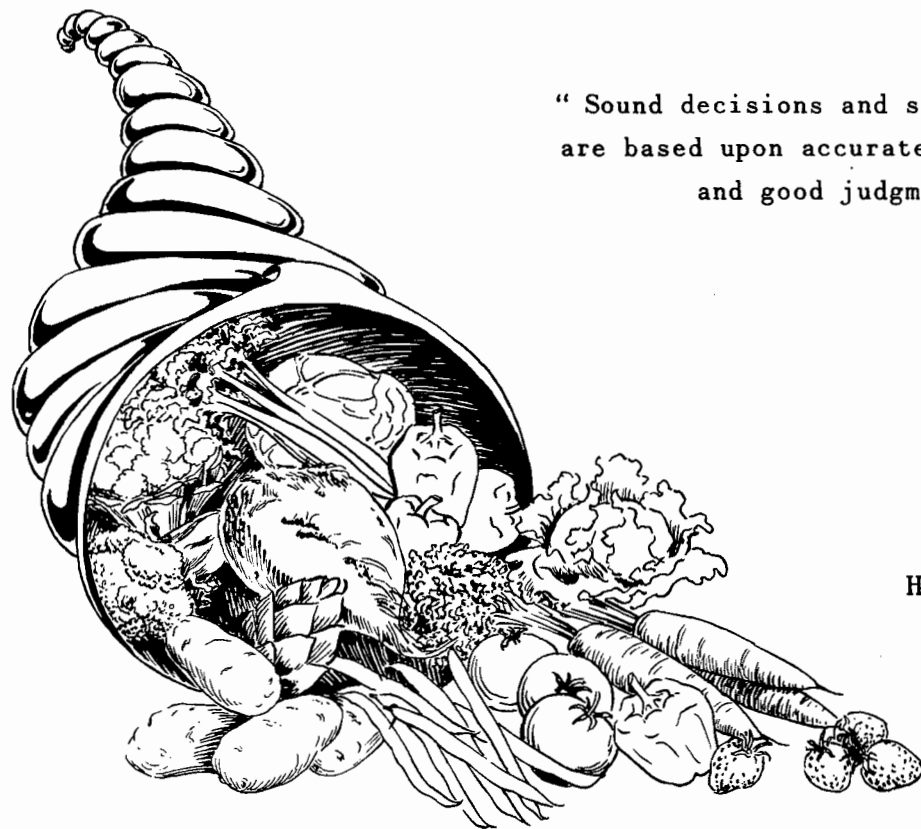


SAMPLE COST 1955

YIELD x PRICE - COST = PROFIT

“ Sound decisions and sound planning
are based upon accurate information
and good judgment.”



Harwood Hall, Farm Advisor
Univ. of Calif.
Agric. Ext. Ser.
Santa Barbara Co.

COSTS PER ACRE TO PRODUCE SUMMER CELERY
SANTA MARIA AREA

Yield 900 - 60 lb. crates Acres

Operation, crew & equipment	Dates	Hours	Cash and Labor Cost										Interest and Deprec.	Total Cost			
			Labor		Tractor and Equip.		Material Kind and amount		Value		Total						
			\$		\$				\$		\$				\$		
Plow-man, 40HPT, 4-14" plow		.5		50		70					1	20		55	1	75	
Disc 4 times-man, 40HPT, 10 1/2' disc		1.2	1	20	1	75					2	95	1	05	4	00	
Float-man, 40HPT, 10' float		.5		50		60					1	10		30	.1	40	
Disc & harrow-man, 40HPT, 10 1/2' disc 12' harrow		.4		40		60					1	00		40	1	40	
Bed-man, 20HPT, 2 row lister		.5		50		45						95		25	1	20	
Plant-man, 20HPT, 2 bed vegetable planter		1.0	1	00	1	00		Seed - 3/4 lb.	11	25	13	25		55	13	80	
Irrigate 15 times		15.0	15	00	2	10		Power for 3 3/4' @ \$3.25	12	20	29	30	7	15	36	45	
Weed & pest control-man, 20 HPT, sprayer		.1		10		10				18	00	18	20		45	18	65
Cultivate 7 times-man, 20HPT 4 row cultivator		2.8	2	80	2	70						5	50	1	35	6	85
Fertilize 2 times-man, 20HPT fertilizer attachment		.6		60		65		Chicken manure applied 3T 10-10-5 @ 1,000 lbs.	21	00	35	00		35	57	60	
Thin		32.0	40	00								40	00		40	00	
Scratch		18.0	22	00								22	00		22	00	
Hoe		4.0	5	00								5	00		5	00	
Dust-around 5X-man, 20HPT, 4 row duster		1.0	1	00	2	20		Dust - 600#		130	00						
Dust-plane 7X								Plane		17	50			1	00	151	70
TOTAL CULTURAL COST			90	60	12	85				244	95	348	40	13	40	361	80
Cut, trim & haul								900 crates @ \$.27		243	00	243	00			243	00
Packing								900 crates @ \$1.00		900	00	900	00			900	00
Total Harvest										1,143	00	1,143	00			1,143	00
Total			90	60	12	85				1,387	95	1,491	40	13	40	1,504	80
Additional costs to sell on the Los Angeles market amount to:																	
Transportation - \$.32			Taxes														
Commission @ 15% - .38			Miscellaneous overhead														
			Interest on land \$700 @ 5%														
\$.70 per crate			Total Miscellaneous														
			Total Cost														
			Cost per crate														