

SAMPLE COSTS TO PRODUCE LETTUCE

Based on a yield of 800 (50 lb.) cartons per acre

Total Labor Costs Per Hour:

	Base Wage	Total Wage Inc. Fringes
Equipment Operator Class I	\$6.38	\$8.61
Equipment Operator Class II	6.27	8.46
Irrigator	5.72	7.72
Other Labor	5.60	7.56

Hourly Tractor Costs: Cash Costs Depreciation Interest

100 hp - wheel diesel	\$11.66	\$2.50	\$1.72
60 hp - wheel diesel	6.96	1.40	.96
40 hp - wheel diesel	4.68	1.05	.75

Operation	Hours Per Acre	Labor	Fuel & Repairs	Materials & Other Costs	Costs	Costs/Acre	
						Sample	Yours
Land preparation	6.0	\$ 51.66	\$ 57.95		\$	\$ 109.61	
Plant	1.0	8.61	10.80	Seed & seed treatment 5 lbs. @ \$6.70	33.50	52.91	
Weed Control				Materials & application	43.00	43.00	
Irrigate 4x	6.0	46.32	11.00	Water: 1.5 acre feet @ \$30.00	45.00	102.32	
Thin-contract					80.00	80.00	
Cultivate 5x	3.0	25.38	17.40			42.78	
Fertilize 3x				Materials & application	160.00	160.00	
Hoe	12.0	90.72				90.72	
Pest Control 3x				Materials & application	130.00	130.00	
Miscellaneous labor	3.0	25.38	12.00			37.38	
Interest on operating capital @ 17%					169.04	169.04	
Pre-harvest Cultural Costs		\$248.07	\$109.15		\$ 660.54	\$1,017.76	
Harvest: Cut, pack, load, haul, cartons, etc.				\$2.85 per carton		\$2,280.00	
Total Cultural Costs						\$3,297.76	
Miscellaneous overhead, office & business costs - 8% of cultural and harvest costs						\$ 263.82	
Taxes						6.35	
Rent				6 months @ \$300/year		150.00	
Total Overhead Costs						\$ 420.17	
Total Cash Costs						\$3,717.93	
Supervision & Management 5% of 800 cartons @ \$5.00						\$ 200.00	
Annual Costs:	Investment	Per Acre	Depreciation	Interest - 14%			
	Irrigation system	\$250	\$16.67	\$17.50			
	Buildings	60	3.00	4.20			
	Equipment	325	32.50	22.75			
	Totals	\$635	\$52.17	\$44.45		96.62	
Total Cost Per Acre						\$4,014.55	
Cost Per Carton @ 800 carton yield per acre						\$ 5.02	

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