COOPERATIVE EXTENSION UNIVERSITY OF CALIFORNIA SAMPLE COSTS TO PRODUCE PROCESSING CAULIFLOWER Based on a yield of 10,000 lbs/acre

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SANTA BARBARA AND SAN LUIS OBISPO COUNTY

| Labor Costs Per Hour: | Base Wage | Tot.Wage + Fringes | Hourly Tractor Costs: | Cash Costs | Depreciation | Interest |
|-----------------------------|-----------|--------------------|-----------------------|------------|--------------|----------|
| Equipment Operator Class I | | \$ 10.20 | 100 Hp - wheel diesel | | \$ 3.50 | \$ 2.60 |
| Equipment Operator Class II | 7.47 | 10.10 | 60 Hp - wheel diesel | 8.90 . | 2.00 | 1.50 |
| Irrigator & Other Labor | 6.80 | 9.20 | 40 Hp - wheel diesel | 6.10 | 1.50 | 1.10 |

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|---|------------|----------|----------|---------------------------------|------------|------------|-------|
| Irrigator & Othe | r Labor | 6.80 | 9.20 | 40 Hp - wheel diesel | 6.10 | 1.50 | 1.10 |
| Hours | | | Fuel & | Fuel & | | Costs/Acre | |
| Operation | Per Acre | Labor | Repairs | Materials & Other Costs | Costs | Sample | Yours |
| Fumigate | | | | Contract, once each year | \$ 35.00 | \$ 35.00 | |
| Land Preparation | 6.0 | \$ 60.60 | \$ 89.00 | | | 149.60 | |
| Plant | 1.0 | 10.20 | 12.90 | Treated seed 3/4 lb. @ \$135.00 | 101.25 | 124.35 | |
| Weed Control | | | | Materials & application | 31.00 | 31.00 | |
| Irrigate 8x | 11.0 | 101.20 | 22.00 | Water: 2 acre feet @ \$30.00 | 60.00 | 183.20 | |
| Cultivate 7x | 3.5 | 35.35 | 36.75 | | | 72.10 | |
| Fertilize 4x | | | | Materials & application | 250.00 | 250.00 | |
| Pest Control 3x | | | | Materials & application | 93.00 | 93.00 | |
| Thin | 6.0 | 55.20 | | | | 55.20 | |
| Hoe | 7.0 | 64.40 | | | | 64.40 | |
| Miscellaneous la | bor 3.0 | 28.50 | 12.00 | | | 40.50 | |
| Interest on operating capital @ 13% 79.89 | | | | 79.89 | | | |
| Pre-harvest Cultural Costs \$355.45 \$172.65 \$650.14 | | | | \$650.14 | \$ 1178.24 | | |
| Harvest: Cut, Haul and Banding 11¢ per pound | | | | | | | |
| Total Cultural Costs | | | | | | | |
| Miscellaneous overhead, office & business costs - 3% cultural & harvest costs | | | | | | \$ 65.95 | |
| Taxes (personal property) .5 x \$8.00 | | | | | | 4.00 | |
| Rent 6 months @ \$380/year | | | | | | | |
| Total Overhead Costs | | | | | | | |
| Total Cash Costs | | | | | | \$ 2538.19 | |
| Supervision & Management 5% of 10,000 lbs at 24¢ | | | | | | | |
| Annual Costs: | Investment | Per Ac | re Depre | ciation Interest - 12% | | | |
| | Irrigation | \$ 300. | 00 \$ | 20.00 \$ 18.00 | | | |
| | Buildings | 60. | 00 | 3.00 3.60 | | | |
| | Equipment | 400. | 00 | 40.00 24.00 | | | |
| | | \$ 760. | 00 \$ | 63.00 \$ 45.60 ½ year | | \$ 54.30 | |
| Total Cost Per Acre | | | | | | \$ 2712.49 | |
| Cost Per Pound @ 10,000 lb. yield | | | | | | | |

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Note: If an anti-crustant is used, it will add approximately \$30.00 per acre to the cultural costs.