

BO'S CATTLE STOCKER OPERATION 500 HEAD BY WAYNE JENSEN, FARM ADVISOR
 SANTA BARBARA CO. 1980
 2% DEATH LOSS 200 LB. GAIN ON GRASS SOLD WITH 3% SHRINK

ITEM	WEIGHT EACH	UNIT	PRICE OR COST/UNIT	QUANTITY	VALUE OR COST	YOUR COST
1. GROSS RECEIPTS						
STOCKER, STEER	6.50	CWT.	75.000	500.000	243750.00	
2.0 PERCENT DEATH LOSS		DOL.			(4875.00)	
TOTAL GROSS INCOME PER HEAD					238875.00	477.7500
2. VARIABLE COSTS						
FEED COSTS						
PROTEIN SUPPLE.		TON	300.000	14.000	4200.00	
SALT		TON	95.000	3.000	285.00	
FEED FOR HORSES		TON	100.000	16.080	1608.00	
TOTAL FEED COST					6093.00	
OTHER COSTS						
STOCKER CALF		LBS.	0.850	225000.000	191250.00	
FARM ORG DUES		DOL.	200.000	1.000	200.00	
VET SERVICE		HEAD	4.500	500.000	2250.00	
INSUR PREMIUMS		HEAD	2.000	500.000	1000.00	
LICENSES		EACH	150.000	1.000	150.00	
VET-FED HORSES		DOL.	30.000	12.000	360.00	
HIRED LABOR		HOUR	6.250	120.000	750.00	
MACHINERY (FUEL-LUBE-REP)		DOL.			7513.24	
EQUIPMENT (FUEL-LUBE-REP)		DOL.			171.07	
INTEREST ON OPER. CAP.		DOL.	0.140	135961.68	19034.64	
TOTAL VARIABLE COSTS					228771.95	
VAR. COST PER HEAD					457.5439	
3. INCOME ABOVE OPERATING COSTS						
INCOME PER HEAD					10103.05	20.2061
4. CASH OVERHEAD						
CASH RENT (RANGE		ACRE	9.000	2500.000	22500.00	
MISC. OFFICE & BOOKKEEPING (2.0% OF VARIABLE COSTS)					4575.44	
TOTAL CASH OVERHEAD					27075.44	
OVERHEAD COST PER HEAD					54.1509	
5. INCOME ABOVE CASH COSTS						
INCOME PER HEAD					-16972.39	-33.9448
6. FIXED COSTS						
CAPITAL & INTEREST						
INT. ON LIVESTOCK CAPITAL		DOL.	0.140	937.50	131.25	
INT. ON EQUIPMENT CAPITAL		DOL.	0.107	1371.25	146.31	
INT. ON MACHINERY CAPITAL		DOL.	0.140	5941.45	831.80	
TOTAL INTEREST					1109.37	
DEPRECIATION						
DEPR. ON LIVESTOCK		DOL.			112.50	
DEPR. ON EQUIPMENT		DOL.			212.79	
DEPR. ON MACHINERY		DOL.			1212.55	
TOTAL DEPRECIATION					1537.84	
TOTAL FIXED COSTS					2647.20	
FIXED COSTS PER HEAD					5.2944	
7. TOTAL COSTS						
TOTAL COST PER HEAD					258494.59	516.9692
8. NET RETURNS						
NET RETURNS PER HEAD					-19619.59	-39.2392

LEASED RANGELAND
 STOCKING RATE OF 1 STEER PER 5 ACRES
 PURCHASED IN OCTOBER SOLD IN JUNE

UPDATED 04/23/80

BUDGET IDENTIFICATION NO. 1 842001001001 2
 DATE PRINTED: 04/23/80 SALE MONTH: 6
 1980 default data

BRN NO. 436
 PRODUCTION UNIT 500.0 HEAD

BEEF CATTLE STOCKER OPERATION 500 HEAD BY WAYNE JENSEN, FARM ADVISOR
 SANTA BARBARA CO. 1980
 2% DEATH LOSS 200 LB. GAIN ON GRASS SOLD WITH 3% SHRINK

MONTHLY SUMMARY OF RECEIPTS AND EXPENSES

YEAR UNIT	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
TOTAL RECEIPTS 1 DOL.	0.	0.	0.	0.	0.	243750.	0.	0.	0.	0.	0.	0.
OPERATING INPUTS:												
PROTEIN SUPPLE. 1 DOL.	0.	0.	0.	0.	0.	0.	0.	0.	0.	1680.	1680.	640.
SALT 1 DOL.	36.	36.	36.	36.	36.	0.	0.	0.	0.	36.	36.	36.
FEED FOR HORSES 1 DOL.	134.	134.	134.	134.	134.	134.	134.	134.	134.	134.	134.	134.
STOCKER CALF 1 DOL.	0.	0.	0.	0.	0.	0.	0.	0.	0.	191250.	0.	0.
FARM ORG DUES 1 DOL.	200.	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.
VET SERVICE 1 DOL.	0.	0.	1125.	0.	0.	0.	0.	0.	0.	1125.	0.	0.
INSUR PREMIUMS 1 DOL.	0.	0.	0.	0.	0.	1000.	0.	0.	0.	0.	0.	0.
LICENSES 1 DOL.	0.	0.	0.	0.	0.	150.	0.	0.	0.	0.	0.	0.
VET-RED HORSES 1 DOL.	60.	0.	60.	0.	60.	0.	60.	0.	60.	0.	60.	0.
HIRED LABOR 1 DOL.	0.	0.	188.	0.	0.	188.	0.	0.	188.	0.	0.	188.
MACHRY FUEL COST 1 DOL.	345.	345.	345.	345.	345.	345.	345.	345.	345.	345.	345.	345.
MACHRY LUBE COST 1 DOL.	52.	52.	52.	52.	52.	52.	52.	52.	52.	52.	52.	52.
MACH REPAIR COST 1 DOL.	229.	229.	229.	229.	229.	229.	229.	229.	229.	229.	229.	229.
EQUIP REPAIR COST 1 DOL.	14.	14.	14.	14.	14.	14.	14.	14.	14.	14.	14.	14.
INT. ON OPER CAP. 1 DOL.	62.	38.	76.	19.	10.	0.	107.	90.	107.	18187.	208.	129.
*** TOTALS OF THE ABOVE ITEMS ARE LISTED IN THE VARIABLE COST SECTION ON THE REVERSE SIDE ***												
COST 1 DOL.	1132.	848.	2259.	829.	880.	2112.	941.	865.	1129.	213052.	2758.	1966.

LABOR USE SUMMARY

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
MACHINERY LABOR 1 HOUR	80.	80.	80.	80.	80.	80.	80.	80.	80.	80.	80.	80.
EQUIPMENT LABOR 1 HOUR	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.

LIVESTOCK INVESTMENT AND COST SUMMARY

NAME	UNIT	SIZE	INVESTMENT		TOTAL VALUE	COST SUMMARY				TOTAL OP COSTS		
			PURCH PRICE	NO. IN BUDGET		DEPR.	INTEREST	INS/TAXES	TOTAL OWNERSHIP		FUEL & LUBE	REPAIRS
EQUIPMENT												
MISCL LIVSTK EQP	UNIT	1.	750.	1.0	750.00	101.79	42.01	0.00	143.80	0.00	1.07	1.07
CATTLE SQUEEZE	UNIT	1.	300.	1.0	300.00	13.50	17.61	0.00	31.11	0.00	7.50	7.50
SADDLE, ETC.	EACH	1.	650.	2.0	1300.00	97.50	86.69	0.00	184.19	0.00	162.50	162.50
LIVESTOCK												
HORSE	HEAD	1.	750.	2.	1500.00	112.50	131.25	0.00	243.75			
MACHINERY												
PICKUP 4X4			14400.00		14400.00	1204.46	822.26	172.80	2199.52	4747.20	2742.94	7490.14
SEMI TRUCK, DIES			35400.00		35400.00	5.50	7.40	1.87	14.76	12.14	7.59	19.74
STOCK TRLR SEMI			9840.00		9840.00	2.59	2.14	0.52	5.26	0.07	3.30	3.36
LAND												
RANGE	ACRE	9.00	2500.0		22500.00							
TOTALS					85990.00	1537.84	1109.37	175.19	2822.39	4759.41	2924.90	7684.31
TOTAL PER HEAD					171.98000	3.0757	2.2187	0.3504	5.6448	9.5188	5.8498	15.3686

LEASED RANGELAND
 STOCKING RATE OF 1 STEER PER 5 ACRES
 PURCHASED IN OCTOBER SOLD IN JUNE

UPDATED 04/23/80

INCOME ABOVE VARIABLE COSTS
 WHEN THE PRICE OF STOCKER, STEER RANGES FROM 65.00 TO 85.00
 AND THE QUANTITY OF STOCKER, STEER RANGES FROM 3224.00 TO 3276.00

		PRICE OF STOCKER, STEER				
		65.00	70.00	75.00	80.00	85.00

QUANTITY OF STOCKER, ST	3224.00	* -24086.95	* -7966.95	* 8153.05	* 24273.05	* 40393.05
	3237.00	* -23241.95	* -7056.95	* 9128.05	* 25313.05	* 41498.05
	3250.00	* -22396.95	* -6146.95	* 10103.05	* 26353.05	* 42603.05
	3263.00	* -21551.95	* -5236.95	* 11078.05	* 27393.05	* 43708.05
	3276.00	* -20706.95	* -4326.95	* 12053.05	* 28433.05	* 44813.05

INCOME ABOVE ALL CASH COSTS
 WHEN THE PRICE OF STOCKER, STEER RANGES FROM 65.00 TO 85.00
 AND THE QUANTITY OF STOCKER, STEER RANGES FROM 3224.00 TO 3276.00

		PRICE OF STOCKER, STEER				
		65.00	70.00	75.00	80.00	85.00

QUANTITY OF STOCKER, ST	3224.00	* -51162.39	* -35042.39	* -18922.39	* -2802.39	* 13317.61
	3237.00	* -50317.39	* -34132.39	* -17947.39	* -1762.39	* 14422.61
	3250.00	* -49472.39	* -33222.39	* -16972.39	* -722.39	* 15527.61
	3263.00	* -48627.39	* -32312.39	* -15997.39	* 317.61	* 16632.61
	3276.00	* -47782.39	* -31402.39	* -15022.39	* 1357.61	* 17737.61

INCOME ABOVE ALL COSTS
 WHEN THE PRICE OF STOCKER, STEER RANGES FROM 65.00 TO 85.00
 AND THE QUANTITY OF STOCKER, STEER RANGES FROM 3224.00 TO 3276.00

		PRICE OF STOCKER, STEER				
		65.00	70.00	75.00	80.00	85.00

QUANTITY OF STOCKER, ST	3224.00	* -53809.59	* -37689.59	* -21569.59	* -5449.59	* 10670.41
	3237.00	* -52964.59	* -36779.59	* -20594.59	* -4409.59	* 11775.41
	3250.00	* -52119.59	* -35869.59	* -19619.59	* -3369.59	* 12880.41
	3263.00	* -51274.59	* -34959.59	* -18644.59	* -2329.59	* 13985.41
	3276.00	* -50429.59	* -34049.59	* -17669.59	* -1289.59	* 15090.41

BUDGET RECORD NUMBER 436
 LEASED RANGELAND
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 PURCHASED IN OCTOBER SOLD IN JUNE

UPDATED 04/23/80
 UC Cooperative Extension

BUDGET IDENTIFICATION NUMBER 1 842001001001 2
 HARVEST OR SALE MONTH 6

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 SANTA BARBARA CO. 1980
 2% DEATH LOSS 200 LB. GAIN ON GRASS SOLD WITH 3% SHRINK

COSTS AND RETURNS WILL BE
 DIVIDED BY 500.0 HEAD
 TO OBTAIN PER HEAD COSTS

LINE	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	
PRODUCTION	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	PRICE	WEIGHT	UNIT	ITEM	TYPE	YEAR	
	NUMBER OF UNITS																		
1 STOCKER, STEER	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	75.000	6.500	16.	8.	2.	0.
OPERATING INPUTS	RATE/UNIT												PRICE	NUMBER	UNIT	ITEM	TYPE	YEAR	
														UNITS	CODE	CODE			
11 STOCKER CALF	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.850	450.000	12.	21.	3.	0.	
12 PROTEIN SUPPLE.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5.60	5.60	2.80	300.000	1.000	3.	108.	3.	2.	
13 SALT	0.38	0.38	0.38	0.38	0.38	0.00	0.00	0.00	0.00	0.38	0.38	0.38	95.000	1.000	3.	106.	3.	2.	
15 FARM ORG DUES	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	200.000	1.000	15.	417.	3.	0.	
16 VET SERVICE	0.00	0.00	0.50	0.00	0.00	0.00	0.00	0.00	0.00	0.50	0.00	0.00	4.500	500.000	1.	411.	3.	0.	
17 INSUR PREMIUMS	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00	0.00	0.00	0.00	2.000	500.000	1.	450.	3.	0.	
18 LICENSES	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00	0.00	0.00	0.00	150.000	1.000	23.	486.	3.	0.	
19 FEED FOR HORSES	0.67	0.67	0.67	0.67	0.67	0.67	0.67	0.67	0.67	0.67	0.67	0.67	100.000	2.000	3.	182.	3.	2.	
20 VET-MED HORSES	1.00	0.00	1.00	0.00	1.00	0.00	1.00	0.00	1.00	0.00	1.00	0.00	30.000	2.000	15.	291.	3.	0.	
21 HIRED LABOR	0.00	0.00	30.00	0.00	0.00	30.00	0.00	0.00	30.00	0.00	0.00	30.00	6.250	1.000	8.	332.	3.	0.	
MACHINERY REQUIREMENTS	TIMES OVER												# CREW	POWER	MACH	TYPE	YEAR		
													LABOR	UNIT	CODE				
38 PICKUP 4X4	*****												0.000	0.000	0.	14.	4.	0.	
39 STOCK TRLR SEAI	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	0.000	0.000	15.	42.	4.	0.	

EQUIPMENT REQUIREMENTS	NUMBER	PROPORT	XXX	EQUIP	TYPE	XXX
	UNITS	OF COST		CODE		
53 MISCL LIVSTK EGP	1.000	1.000	0.	72.	5.	0.
54 SQUEEZE	1.000	1.000	0.	25.	5.	0.
55 SQUEEZE, ETC.	2.000	1.000	0.	55.	5.	0.
LIVESTOCK INVESTMENT						
56 HORSE	2.000	1.000	0.	56.	5.	0.

LAND REQUIREMENTS	CHARGE	PAST	NUMBER	VALUE OR	TAXES
	METHOD	NAME	OF ACRES	COST/ACRE	PER ACRE
71 RANGE	2.	147.	2500.00	9.00	0.00

LEASED RANGELAND
 STOCKING RATE OF 1 STEER PER 5 ACRES
 PURCHASED IN OCTOBER SOLD IN JUNE

MACHINERY COMPLEMENT 10
 EQUIPMENT COMPLEMENT 2

UPDATED 04/23/80

GENERAL NAME	LINE CHANGE	LINE CHANGE	LINE CHANGE	LINE CHANGE	LINE CHANGE
	CHANGE-->	CHANGE	CHANGE	CHANGE	CHANGE
427 FEEDLOT CHARGES		486 LICENSES		291 VET-MED HORSES	
PARAMETER CHGS-->	11.		10.	16.	17.
	0.000000	28.	0.020000	10.	0.000000

1980 default data