

SAMPLE COSTS TO ESTABLISH AND PRODUCE  
THOMPSON SEEDLESS FOR TABLE USE

San Joaquin Valley - 1986

This sheet is one of a series on sample costs of producing grapes in the San Joaquin Valley. This series includes: Thompson Seedless for Raisins and Wine, Thompson Seedless for Table Use, Wine Varieties, Emperor, Cardinal or Ribier and Flame Seedless table grapes. The input and cost data are to be used only as guides in determining the production costs for a specific vineyard and to help growers analyze costs and practices that would increase production efficiency. The figures shown are based on what are considered good management practices in many vineyards. They do not represent industry averages.

**YIELD** - Yield is the most important factor affecting costs per ton and profit per acre. The yield per acre used in this sample is average over a period of years for a typical, well-managed vineyard. Although this figure is higher than the industry average, some vineyards do better.

**IRRIGATION** - Sample costs for irrigation, labor and water costs are based on a pumping system with pipeline. Labor cost per acre is affected by the number of irrigations, quantity applied, and size of head. Large heads of water may lower the labor costs. When all the water is from an irrigation district, the investment overhead costs of depreciation and interest on irrigation facilities are normally lower.

**PEST AND DISEASE CONTROL** - Dusting and spraying costs may vary considerably from year to year. Control measures required also vary between vineyards. The sample costs shown on this sheet are based on average conditions. Pesticides, herbicides and fungicides listed are used to depict typical costs. Other materials may be equally effective and no specific recommendations are made for the products listed.

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THOMPSON SEEDLESS GRAPES FOR TABLE USE

Sample Costs To Establish a Vineyard - 1986

Cost Analysis Work Sheet

are based on a 120 acre unit, vines spaced at 8' x 12'.  
 Wages include Social Security, Workmen's Compensation and insurance.

Yield of 5 tons.

Tractor and

Supervisory Labor \$ 5.70 per hour

Unskilled Labor \$ 4.85 per hour

Tractor \$ 6.48 per hour

Costs Per Acre

	1st Year	2nd Year	3rd Year
YIELD: tons fruit / acre	—	—	5

CULTURAL COSTS:

Fumigate	460		
Land Preparation			
4 hrs chisel and labor	60		
4 hrs disc and float and labor	72		
Rootings: 454 at \$0.37 (+20, 2nd yr)	168	7	
Trim and store @ \$0.08 per rooting	36	2	
Machine planting: \$0.11/vine (+2 hrs labor 2nd year)	50	10	
Stakes (treated): 454 7-ft @ \$1		454	
posts (treated): 11 8-ft @ \$4.50		50	
Wake and set end posts: \$0.18 stakes + \$4.50 end posts		131	
Wire: 350 lbs. #13 high tensile, \$.34/lb		119	
String four wires and staple		100	
Attach crossarms and braces:			
32 hrs labor			155
Crossarms: 3 ft at \$.31, braces at \$.04 + staples, nails, tie wire at \$.04			177
Training and suckering: 24 hrs labor, 2nd yr; 18 hrs labor, 3rd yr		116	87
Prune and Tie: 5 hrs labor, 2nd yr; 18 hrs labor, 3rd yr		24	87
Rabbit control	15	8	19
Irrigation: 5 hrs labor each year	29	29	29
Water power and/or district tax: 60 ft pumping 1, 2, 3 1/2 ac. ft. @ \$32.70	33	65	114
Cultivation and irrigation preparation			
6 hrs labor + 4 hrs tractor, 1st yr; 8 hrs labor + 4 hrs tractor after	60	72	72
Fertilizer: \$.30/lb (30 lbs N, 2nd yr and 50 lbs N, 3rd yr + \$5/acre for application		14	20
Pest management and disease control			
includes mildew	17	27	293
herbicides: materials and application	35	32	32
Misc. Labor, materials, 1 hr tractor	34	29	34
<b>TOTAL CULTURAL COSTS</b>	<b>1069</b>	<b>1288</b>	<b>1120</b>

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**Harvest Costs:**

Contract at \$45/ton - pick and haul			225
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<b>TOTAL HARVESTING COSTS - custom</b>			<b>225</b>
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**OVERHEAD COSTS:**

County taxes	39	39	39
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Office and Business Costs	30	30	30
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Interest on operating capital 13%			
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<b>TOTAL OVERHEAD COSTS</b>	<b>69</b>	<b>69</b>	<b>69</b>
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<b>TOTAL CASH COSTS</b>	<b>1138</b>	<b>1357</b>	<b>1413</b>
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<b>ACCUMULATED CASH COSTS</b>	<b>1138</b>	<b>2495</b>	<b>3908</b>
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**DEPRECIATION:**

Building, equipment and irrigation	65	65	65
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**INTEREST ON INVESTMENT @ 12.5%:**

Building, equipment and irrigation	55	55	55
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Land \$3000	375	375	375
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Interest in accum. cash cost	142	312	489
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<b>TOTAL INTEREST ON INVESTMENT</b>	<b>572</b>	<b>742</b>	<b>918</b>
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<b>TOTAL COST FOR THE YEAR</b>	<b>1775</b>	<b>2164</b>	<b>2397</b>
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**CREDIT FOR PRODUCTION**

at \$75/ton for juice			-375
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<b>NET COST FOR THE YEAR</b>	<b>1775</b>	<b>2164</b>	<b>2772</b>
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<b>ACCUMULATED NET COST</b>	<b>1775</b>	<b>3939</b>	<b>6711</b>
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THOMPSON SEEDLESS GRAPES FOR TABLE USE

Sample Costs for a Mature Vineyard - 1986

Based on a 120-acre unit, vines spaced at 8'x12'. Wages include Social Security, Workmen's Compensation, and insurance.  
Yield of 522, 23-pound lugs (87/ton), 6 tons shipped and 2.5 tons culls.

Tractor and  
Supervisory labor \$ 5.70 per hour  
Field Labor \$ 4.85 per hour  
Tractor \$ 6.48 per hour

Operation	Labor Hours per Acre	Labor	Cash and Labor Costs per Acre Fuel & Repairs	Labor Costs per Acre		Total Cost	Your Cost
				Kind and Quantity	Materials Cost		
<b>Pre-harvest Cash Costs:</b>							
Pruning: contract				\$ .35/vine, 454 vine/acre	158.90	158.90	
Brush Disposal: contract				every middle	10.00	10.00	
Tying vines: contract						35.00	
Fertilizer				60 lbs N @ \$.30/lb + \$5/acre application	23.00	23.00	
Growth regulator-materials				Gibberellin	85.12	85.12	
Disease & pest control including mildew - materials				Bayleton, Kryocide, Thiodan fungicide, Lannate,	144.81	144.81	
Diseases, pest control and growth regulator applications						63.50	
Herbicides				Materials and appl cost	38.92	38.92	
Irrigation: preparation and and cultivation	4	22.00	25.92			48.72	
Irrigate	6	29.10				29.10	
Water power and/or district tax 4 ac ft @ \$32.70						130.80	
Girdling	14	67.90				67.90	
Thinning	41	198.85				198.85	
Misc.	8	38.80	12.96	materials	32.00	83.76	
Interest on operating capital @ 12.5%						139.80	
<b>TOTAL PRE-HARVEST COSTS</b>	<b>73</b>	<b>357.45</b>	<b>38.88</b>		<b>492.75</b>	<b>1258.18</b>	
<b>Cash overhead:</b>							
Office and business costs						38.00	
County Taxes						38.75	
<b>TOTAL CASH OVERHEAD COSTS</b>						<b>68.75</b>	
<b>TOTAL CASH COSTS</b>						<b>1326.93</b>	
<b>TOTAL CASH COST PER LUG - 522 lugs/acre</b>							<b>2.54</b>
<b>Investment</b>							
	<b>Per Acre</b>			<b>Annual Cost</b>			
				<b>Depreciation</b>		<b>Interest @ 12.5%</b>	
Equipment, buildings & irrigation	875.40			65.23	54.71		119.94
Vines, stakes, trellis	6711.00			335.55	436.22		771.77
Land	3000.00				375.00		375.00
<b>TOTAL INVESTMENT COSTS</b>	<b>10586.40</b>			<b>400.78</b>	<b>865.93</b>		<b>1266.71</b>
<b>TOTAL COSTS PER ACRE</b>							<b>2593.64</b>
<b>Cost per lug - 522 lugs/acre</b>							<b>4.97</b>

		COSTS PER TON	
HOUSE PACKED		FIELD PACKED	
Pre-harvest cost		4.97	4.97
Harvest costs		3.45	3.48
Pick and haul	.95		Pick, pack, supervision 1.50
Packinghouse costs	2.50		Boxes, etc 1.55
			Spread boxes, swamp, haul .35
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TOTAL 1,2		8.42	8.37
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1 - Selling commission, Table Grape Commission assessment, costs of special packaging, and any inspection charges are not included

2 - Does not include credit for culls or strippings.

GRAPES  
TABLE VARIETY

EQUIPMENT AND BUILDING LIST

ITEM	ORIGINAL COST	ANNUAL USE (ACRES)	COST PER ACRE	LIFE (YEARS)	OVERHEAD DEPRECIATION	INTEREST AT 12.5%	REPAIR COST PER HR	FUEL PER HOUR	REPAIR AND FUEL COST PER HOUR
<b>Tractors:</b>									
30 HP wheel diesel	13000	120	108.33	10	10.83	6.77	1.30	1.95	3.25
60 HP wheel diesel	31000	120	258.33	10	25.83	16.15	2.58	3.90	6.48
Disk, tandem 8'	7500	120	62.50	15	4.17	3.91	3.60		3.60
Border disc	2000	120	16.67	15	1.11	1.04	.96		.96
Springtooth - 8'	1500	120	12.50	20	.63	.78	.90		.90
Flat furrower	2800	120	23.33	20	1.17	1.46			
Three-point hitch sprayer (100 gallons)	1100	120	9.17	10	.92	.57	.92		.92
Mower	4000	120	33.33	10	3.33	2.08			
3-wheel Motorcycle	1500	120	12.50	5	2.50	.78			
Pickup	8000	120	66.67	5	13.33	4.17			
Misc. Tools	5000	120	41.67	10	4.17	2.60			
Cane cutters	2679	120	22.33	10	2.23	1.40			
2 tool bars	800	120	6.67	10	.67	.42			
Air compressor	600	120	5.00	10	.50	.31			
Irrigation System	81600	120	680.00	20	34.00	42.50			
Buildings	12000	120	100.00	30	3.33	6.25			
<b>TOTAL COST</b>	<b>175079</b>		<b>1458.99</b>		<b>108.72</b>	<b>91.19</b>	<b>10.26</b>	<b>5.85</b>	<b>16.11</b>
<b>60% OF NEW COSTS</b>	<b>105047</b>		<b>875.40</b>		<b>65.23</b>	<b>54.71</b>	<b>6.16</b>	<b>3.51</b>	<b>9.67</b>

**HERBICIDE COSTS FOR GRAPES**

Mature Vineyards of all Varieties - 1986

Date	Problem	Material	Amount per Vineyard Acre	Cost/Acre \$	Application Cost
Mar	Weeds, Preemergence and clean-up	Karmex*	.5 lb	1.65	8.00
		Simazine	.5 lb	1.65	
		Paraquat*	1.0 pt	6.00	
		Surfactant	.2 gal	2.81	
May-June	Maintenance	Roundup*	1 pt	10.00	5.00
		Surfactant	.2 gal	2.81	
				24.92	14.00

**PESTICIDE COST - THOMPSON TABLE GRAPES**

For a Mature vineyard - 1986

Time	Purpose	Material	Amount	Material Cost	Application Cost
Mid April	Powdery Mildew	Bayleton*	4 oz	11.75	8.00
Bloom	Powdery Mildew	Bayleton*	6 oz	17.63	12.50
	OLR, and GLS	Kryocide*	8 lb	8.80	
	Growth Regulator	Gibberellin	12 gm	13.44	
	Bunch Rot	Fungicide	****	25.00	
	Leaf hopper	Thiodan*	2.5 lb	10.00	12.50
	Powdery Mildew	Bayleton*	6 oz	17.63	
	Growth Regulator	Gibberellin	32 gm	35.84	
2nd Set	Growth Regulator	Gibberellin	32 gm	35.84	12.50
July-Aug	Leafhopper	Lannate*	1 lb	14.00	8.00
Pre-harvest	Bunch Rot	Fungicide	2 appl		10.00
		Dust		40.00	
				229.93	63.50

\* Registered Trademark

\*\* May be combined with leafhopper spray


\*\*\* Some growers may put on a second leafhopper spray

\*\*\*\* Materials and rates are not included because of wide variation among growers

# PESTICIDE ESTABLISHMENT COSTS

## All Varieties

### 1st Year:

 Dieldrin 8lbs      Cost = \$8.88 + \$8.00 application  
(DLR and GLS)

### 2nd Year:

Kryocide 8lbs      Cost = \$8.88  
(DLR and GLS)

Plus \$8.00 application cost

Thiodan 2.5 lbs      Cost = \$10.00  
(Leafhopper)

### 3rd Year:

Same as pesticide production cost for that particular variety