1998

UNIVERSITY OF CALIFORNIA - COOPERATIVE EXTENSION SAMPLE COSTS TO PRODUCE

BABY LIMA

~Beans~



SAN JOAQUIN VALLEY

Prepared by:

Michael Canevari U.C. Cooperative Extension Farm Advisor, San Joaquin County

Karen Klonsky U.C. Cooperative Extension Economist, Department of Agricultural and Resource

Economics, U.C. Davis

Pete Livingston U.C. Cooperative Extension Staff Research Associate, Department of Agricultural and

Resource Economics, U.C. Davis

UNIVERSITY OF CALIFORNIA - COOPERATIVE EXTENSION

SAMPLE COSTS TO PRODUCE BABY LIMA BEANS San Joaquin Valley - 1998

INTRODUCTION

The detailed costs to produce baby lima beans in the San Joaquin Valley of California are presented in this study. The hypothetical farm used in this report consists of 1,200 acres of which 200 acres are in baby lima bean production.

The practices described in this cost study are considered typical for this baby lima beans in the San Joaquin Valley. Sample costs given for labor, materials, equipment and contract services are based on 1998 prices. A blank *Your Cost* column is also provided to enter your actual costs on Table 2. Costs Per Acre To Produce Baby Lima Beans and Table 3. Costs And Returns Per Acre To Produce Baby Lima Beans. Costs and practices detailed in this study may not be applicable to your situation. This study is only intended as a guide and can be used in making production decisions, determining potential returns, preparing budgets and evaluating production loans.

This study consists of General Assumptions for Producing Baby Lima Beans and seven tables.

Table 1.	Costs Per Acre To Produce Baby Lima Beans
Table 2.	Costs And Returns Per Acre To Produce Baby Lima Beans
Table 3.	Monthly Cash Costs Per Acre To Produce Baby Lima Beans
Table 4.	Annual Equipment, Investment And Business Overhead
Table 5.	Hourly Equipment Costs
Table 6.	Ranging Analysis

Cost And Returns/Breakeven Analysis

For an explanation of calculations used for the study refer to the attached General Assumptions, call the Department of Agricultural and Resource Economics, Cooperative Extension, University of California, Davis, California, (530) 752-3589 or call the farm advisor in your county.

A companion cost of production study for bush-type, large lima beans in the San Joaquin Valley is available and entitled, "1998 Sample Costs To Produce Large Lima Beans, San Joaquin Valley". For those interested in this and other studies, they can be requested through the Department of Agricultural Economics, U.C. Davis, (530) 752-3589 or (530) 752-1515, or from selected county Cooperative Extension offices. There is a nominal charge.

The University of California is an affirmative action/equal opportunity employer

The University of California and the United States Department of Agriculture cooperating.

Table 7.

UNIVERSITY OF CALIFORNIA - COOPERATIVE EXTENSION

SAMPLE COSTS TO PRODUCE BABY LIMA BEANS San Joaquin Valley - 1998

ASSUMPTIONS

The following is a description of some general assumptions pertaining to sample costs to produce baby lima beans in San Joaquin Valley. Practices described are not recommendations by the University of California, but rather represent production procedures considered typical of a well managed farm for the San Joaquin Valley. Costs and practices detailed in this study may not be applicable to all situations. Cultural practices for the production of lima bean vary by grower and region; variations can be significant. The practices and inputs used in this cost study serve only as a sample or guide. These costs are represented on an annual, per acre basis. The use of trade names in this report does not constitute an endorsement or recommendation by the University of California nor is any criticism implied by omission of other similar products.

Land and Share Rent. This report is based on a 1,200 acre field and row crop farm of which 200 acres are producing baby lima beans and 1,000 acres are planted to alfalfa hay, field corn, sugar beets, and wheat. Other rotational crops that might be planted include safflower, sunflowers, and processing tomatoes.

Land in this study is leased on a share-rent basis with the land owner receiving 22% of the gross returns from the baby lima beans. The land rented includes developed wells and irrigation system. The grower owns a shop and an equipment yard to fix and store equipment.

Cultural Practices and Material Inputs

Land Preparation. Primary tillage which includes subsoiling, disking, land leveling, and listing beds is performed from October through April. All operations are done on 100% of the acres unless otherwise noted.

All of the acreage is subsoiled twice to open the soil structure and breakup any hardpan. This is followed by land leveling accomplished in two passes with a triplane. The ground is disced three times, once with a stubble disc and twice with a finishing disc, in preparation for listing the seedbeds. Beds are listed on a contract basis.

Stand Establishment. Stand establishment consists of several practices. In May a pre-irrigation is made. When the field is dry enough to support equipment, rolling cultivators or harrows are used to break the crust, kill germinating weed, incorporate herbicides followed by planting.

Planting baby lima beans begins in May and is completed in June. Seeds are placed two to four inches deep into moist soil and begin to emerge in seven to ten days depending on soil temperature. There are several different varieties planted in California. Plant types of vine or bush limas are available depending on the variety chosen.

Irrigation. Baby lima beans are furrow irrigated with one pre-irrigation and three during the season. A total of 30 acre-inches of water is applied.

Fertilization. Starter fertilizer is banded below the seed line during bed listing at the rate of 20 gallons per acre of 4-10-10 plus 0.5 gallons of zinc. If needed, one hundred pounds of actual nitrogen per acre can be applied with the starter fertilizer or sidedressed once the beans have begun growing.

Weed Management. Both chemical and cultural practices are used for weed control in this study. Herbicides are applied preplant and mechanically mixed in the soil with two passes of a harrow. Two mechanical cultivations are the usual practice once the beans have germinated and before row closure in June or July.

Insect and Disease Management. The two major insect pests are spider mites and lygus bugs. In some years corn ear worms and army worms are serious pests damaging developing pods.

A spider mite treatment of Kelthane[®] is made by ground application in June. A treatment for lygus bug by air during the bloom period in August is made with Dimethoate. Control for lygus is made in made in September. Half of the acreage is treated for worms using Lannate[®]. An aerial applied worm treatment is sprayed over half the acreage after pod development in September.

Disease damage is caused by rhizoctona and pythium root rot and prevented through seed treatment chemicals and good cultural practices. The seed treatment chemicals are included in the price of the seed.

The pesticides and rates, and cultural practices mentioned in this cost study are a few of those that are listed in the <u>UC IPM Pest Management Guidelines</u>, <u>Dry Beans</u>. Written recommendations are required for many pesticides and are made by licensed pest control advisors. For information and pesticide use permits, contact the local county Agricultural Commissioner's office.

Harvest. Once the beans are mature they are cut below ground level with a set of tractor-mounted knives. Six or eight rows are cut in one pass. One to two days later, depending on bean moisture, the cut beans are raked into windrows. Each windrow consists of six to eight rows moved into a single windrow. If windrowed beans are rained on an additional raking maybe used to turn and dry the lower portion of the windrow.

Lima beans are harvested using specially designed bean threshers equipped with two or three slow-turning cylinders. Beans are ready for harvest when they reach 12% moisture. This study and much of the industry contracts bean harvest on a custom basis.

Cutting and windrowing costs \$20 per acre and threshing/harvesting costs \$1.65 per hundredweight (cwt). Other postharvest bean costs include cleaning at the warehouse and storage for a charge of \$3.10 per cwt. Insurance, while the beans are stored costs \$0.10 per cwt.

Growers may choose to own harvesting equipment, purchased either new or used, or hire a custom harvester to perform the harvest. Many factors are important in deciding which harvesting option a grower uses. These considerations and appropriate method of analysis are discussed in "Acquiring alfalfa hay harvest equipment: A financial analysis of alternatives".

Yields. The crop yield used in this study is 30 cwt per acre at 12% moisture.

Returns. A selling price of a \$30 per cwt is used to estimate income from the sale of baby lima beans.

Risk. Risks associated with lima bean production are not assigned a production cost. While this study makes an effort to model a production system based on typical, real world practices, it cannot fully represent financial, agronomic and market risks which affect the profitability and economic viability of lima bean production.

Labor. Basic hourly wages for workers are \$8.34 and \$6.66 per hour for machine operators and non-machine (irrigators) workers respectively. Adding 34% for SDI, FICA, insurance and other benefits raises the total labor costs to \$11.17 per hour for machine operators and \$8.93 per hour for non-machine labor. The labor for operations involving machinery are 20% higher than the operation time to account for the additional time involved in equipment set up, moving, maintenance and repair. Any returns above total costs are considered returns to investment.

Cash Overhead. Cash overhead consists of various cash expenses paid out during the year that are assigned to the whole farm and not to a particular operation. These costs include property taxes, interest on operating capital, office expense, liability and property insurance, and investment repairs.

Property Taxes. Counties charge a base property tax rate of 1% on the assessed value of the property. In some counties special assessment districts exist and charge additional taxes on property including equipment, buildings, and improvements. For this study, county taxes are calculated as 1% of the average value of the property. Average value equals new cost plus salvage value divided by 2 on a per acre basis.

Interest On Operating Capital. Interest on operating capital is based on cash operating costs and is calculated monthly until harvest at a nominal rate of 10% per year. A nominal interest rate is the going market cost of borrowed funds.

Insurance. Insurance for farm investments vary depending on the assets included and the amount of coverage. Property insurance provides coverage for property loss and is charged at 0.713% of the average value of the assets over their useful life. Liability insurance covers accidents on the farm and costs \$706 for the entire farm or \$3.53 per acre.

Office Expense: Office and business expenses are estimated at \$10 per acre. These expenses include office supplies, telephones, bookkeeping, accounting, legal fees, road maintenance, etc. Cash overhead costs are found in Tables 1, 2, 3 and 4.

Non-cash Overhead. Non-cash overhead is calculated as the capital recovery cost for equipment and other farm investments. Although farm equipment used for this crop may be purchased new or used, this study shows the current purchase price for new equipment. The new purchase price is adjusted to 60% to indicate a mix of new and used equipment. Annual ownership costs (Equipment and Investments) are shown in Tables 1-4. They represent the capital recovery cost for investments on an annual per acre basis.

Capital Recovery Costs. Capital recovery cost is the annual depreciation and interest costs for a capital investment. It is the amount of money required each year to recover the difference between the purchase price and salvage value (unrecovered capital). Put another way, it is equivalent to the annual payment on a loan for the investment with the downpayment equal to the discounted salvage value. This is a more complex method of calculating ownership costs than straight-line depreciation and opportunity costs, but more accurately represents the annual costs of ownership because it takes the time value of money into account (Boehlje and Eidman). The calculation for the annual capital recovery costs is as follows.

Salvage Value. Salvage value is an estimate of the remaining market value of an investment at the end of its useful life. It is calculated differently for different investments. For farm machinery (e.g., tractors and implements) the remaining value is a percentage of the new cost of the investment. Salvage value is calculated as

New Price × %Remaining Value

Salvage value for other investments including irrigation systems, buildings, and miscellaneous equipment is zero. The salvage value for land is equal to the purchase price because land does not depreciate. Salvage value for investments can vary. The purchase price and salvage value for certain equipment and investments are shown in Table 4.

Capital Recovery Factor. Capital recovery factor is the amortization factor or annual payment whose present value at compound interest is 1. It is the function of the interest rate and years of life of the equipment.

Interest Rate. The interest rate of 7.81% used to calculate capital recovery cost is the United States Department of Agriculture-Economic Reporting Service's (USDA-ERS) ten year average of California's agricultural sector long-run real rate of return to production assets from current income. It is used to reflect the long-term realized rate of return to these specialized resources that can only be used effectively in the agricultural sector, not including inflation. In other words, the next best alternative use for these resources is in another agricultural enterprise.

Equipment Costs. Equipment costs are composed of three parts; non-cash overhead, cash overhead, and operating costs. Both of the overhead factors have been discussed in previous sections. The operating costs consist of repairs, fuel, and lubrication.

Repair costs are based on purchase price, annual hours of use, total hours of life, and repair coefficients formulated by the American Society of Agricultural Engineers (ASAE). Fuel and lubrication costs are also determined by ASAE equations based on maximum PTO hp, and type of fuel used. The fuel and repair cost per acre for each operation in Table 1 is determined by multiplying the total hourly operating cost in Table 5 for each piece of equipment used for the cultural practice by the number of hours per acre for that operation. Tractor time is 10% higher than implement time for a given operation to account for setup, travel and down time. Prices for on-farm delivery of diesel and gasoline are \$0.78 and \$1.22 per gallon, respectively.

Acknowledgment. Appreciation is expressed to lima bean growers Keith Robertson and Myron Yamasaki, and other cooperators who provided support and information for this study.

REFERENCES

- American Society of Agricultural Engineers. 1994. *American Society of Agricultural Engineers Standards Yearbook*. Russell H. Hahn and Evelyn E. Rosentreter (ed.) St. Joseph, Missouri. 41st edition.
- Blank, Steve, Karen Klonsky, Kim Norris, and Steve Orloff. 1992. *Acquiring alfalfa hay equipment: A financial analysis of alternatives*. University of California. Oakland, California. Giannini Information Series No. 92-1.
- Boelje, Michael D., and Vernon R. Eidman. 1984. *Farm Management*. John Wiley and Sons. New York, New York
- Integrated Pest Management Education and Publications. 1990. *U.C. Pest Management Guidelines, Dry Beans. In* M. L. Flint (ed.) UC IPM pest management guidelines. University of California. Division of Agriculture and Natural Resources. Oakland, California. Publication 3339.
- Smith, Jerry D., W. H. Isom, H. Agamalian, W. Bendixen, V. Burton, M. Canevari, M. Murray, and M. Vilchez.
 1989. Common Dry Bean Production In California. Cooperative Extension. University of California.
 Division of Agriculture and Natural Resources. Oakland, California. Publication 21468.

For information concerning the above mentioned University of California publications contact UC DANR Communications Services (1-800-994-8849) or your local county Cooperative Extension office.

U.C. COOPERATIVE EXTENSION

COSTS PER ACRE TO PRODUCE BABY LIMA BEANS SAN JOAQUIN VALLEY - 1998

212.00119

\$8.93/hr. non-machine labor

Labor Rate: \$11.17/hr. machine labor

Interest Rate: 10.46% Yield per Acre: 30.0 Cwt

Operation	3/III. HOII-IIIACI			sh and Labor Cos			
operation	Time	Labor	Fuel,Lube	Material	Custom/	Total	Your
Operation	(Hrs/A)	Cost	& Repairs	Cost	Rent	Cost	Cost
Cultural:							
Subsoil	0.25	3	5	0	0	8	
Landplane 2X	0.25	3	3	0	0	6	
Disc Stubble	0.25	3	5	0	0	8	
Finish Disc 2X	0.40	5	8	0	0	13	
List Beds	0.00	0	0	0	13	13	
Fertilize - Preplant	0.17	2	3	19	3	26	
Make Drain	0.12	2	2	0	0	4	
Pre-irrigation	0.50	4	0	15	0	19	
Close Drains	0.12	2	1	0	0	3	
Harrow Beds	0.20	3	2	0	0	4	
Weed Control - Preplant Herbicides	0.20	3	2	36	0	40	
Incorporate Herbicide 2X	0.40	5	3	0	0	8	
Plant Beans	0.25	8	3	54	0	65	
Irrigate 3X	4.80	43	0	60	0	103	
Cultivate 2X	0.40	5	4	0	0	9	
Insect Control - Mites	0.33	4	3	17	0	25	
Insect Control - Lygus	0.00	0	0	6	9	15	
Insect Control - Aphid 50% Of Acreage	0.00	0	0	13	5	18	
Pickup Truck Use	0.24	6	2	0	0	8	
TOTAL CULTURAL COSTS	8.88	103	43	220	29	395	
Harvest:							
Cut & Rake Beans - Custom	0.00	0	0	0	20	20	
Thresh Beans - Custom	0.00	0	0	0	54	54	
Clean, Bag, Store & Insure	0.00	<u>0</u>	0	<u>0</u>	96	96	
TOTAL HARVEST COSTS	0.00	0	0	0	170	170	
Interest on operating capital @ 10.46	00					18	
TOTAL OPERATING COSTS/ACRE		103	43	220	199	583	
CASH OVERHEAD:							
Liability Insurance						1	
Office Expense						10	
Land Rent						199	
Property Taxes						2	
Property Insurance						2	
Investment Repairs					-	2	
TOTAL CASH OVERHEAD COSTS						215	
TOTAL CASH COSTS/ACRE						799	

Table 1.

U.C. COOPERATIVE EXTENSION

Table 1. Continued

NON-CASH OVERHEAD:			
	Per producing	Annual Cost	Total
Investment	Acre	Capital Recovery	Cost
Fuel Tanks	14	1	1
Fuel Wagon	2	0	0
Shop Building	55	5	5
Shop Tools	11	1	1
Siphon Tubes	3	0	0
Tool Carrier	13	1	1
Equipment	260	34	34
TOTAL NON-CASH OVERHEAD COSTS	357	43	43
TOTAL COSTS/ACRE			842

Table 2. U.C. COOPERATIVE EXTENSION

COSTS AND RETURNS PER ACRE TO PRODUCE BABY LIMA BEANS

SAN JOAQUIN VALLEY - 1998

Labor Rate: \$11.17/hr. machine labor Interest Rate: 10.46%

\$8.93/hr. non-machine labor

			Price or Cost/Unit		Your Cost
GROSS RETURNS					
Baby Lima Beans	30.00	Cwt	30.00	900	
TOTAL GROSS RETURNS FOR BA				900	
OPERATING COSTS					
Custom:					
List Beds	1.00	Acre	13.00	13	
Air Application		Acre	9.00	14	
Cut & Rake	1.00	Acre Cwt	20.00	20	
Thresh Beans	33.00	Cwt	1.65	54	
Clean, Store & Insure	30.00	Cwt	3.20	96	
Rent:					
Fertilizer Injector	1.00	Acre	2.50	3	
Fertilizer:					
4-10-10	20.00	Gal	0.738	15	
Zinc	0.50	Gal	8.00	4	
Water:					
Irrigation	30.00	AcIn	2.50	75	
Herbicide:					
Dual 8E	2.50	Pint	11.96	30	
Treflan Pro 5	1.00	Pint	5.77	6	
Seed: Baby Lima Bean	70.00	Lb	0.77	54	
Miticide:					
Kelthane MF	2.00	Pint	8.65	17	
Insecticide:					
Dimethoate 267	1.50		4.10	6	
Lannate 90 SP	0.50	Lb	26.10	13	
Labor (machine)	4.58	hrs	11.17	51	
Labor (non-machine)	5.80	hrs	8.93	52	
Fuel - Gas	5.80 1.07	gal	1.22	1	
Fuel - Diesel	25.83	gal	0.78	20	
Lube				3	
Machinery repair				18	
Interest on operating capi	tal @ 10	.46%		18	
TOTAL OPERATING COSTS/ACRE				583	
 NET RETURNS ABOVE OPERATIN	 IG COSTS			317	

U.C. COOPERATIVE EXTENSION

Table 2. Continued

CASH OVERHEAD COSTS: Liability Insurance 1 Office Expense 10 Land Rent 199 Property Taxes 2 Property Insurance 2 Investment Repairs 2 TOTAL CASH OVERHEAD COSTS/ACRE 215 TOTAL CASH COSTS/ACRE 799	
Office Expense 10 Land Rent 199 Property Taxes 2 Property Insurance 2 Investment Repairs 2 TOTAL CASH OVERHEAD COSTS/ACRE 215	
Land Rent 199 Property Taxes 2 Property Insurance 2 Investment Repairs 2 TOTAL CASH OVERHEAD COSTS/ACRE 215	
Property Taxes 2 Property Insurance 2 Investment Repairs 2 TOTAL CASH OVERHEAD COSTS/ACRE 215	
Property Insurance 2 Investment Repairs 2 TOTAL CASH OVERHEAD COSTS/ACRE 215	
Investment Repairs 2 TOTAL CASH OVERHEAD COSTS/ACRE 215	
TOTAL CASH OVERHEAD COSTS/ACRE 215	
TOTAL CADIT COOLD, TAKE	
NON-CASH OVERHEAD COSTS (CAPITAL RECOVERY - 7.91 % Interest Rate):	
Fuel Tanks 1	
Fuel Wagon 0	
Shop Building 5	
Shop Tools 1	
Siphon Tubes 0	
Tool Carrier 1	
Equipment 34	
TOTAL NON-CASH OVERHEAD COSTS/ACRE 43	
TOTAL COSTS/ACRE 842	
NET RETURNS ABOVE TOTAL COSTS 58	

U.C. COOPERATIVE EXTENSION

MONTHLY CASH COSTS PER ACRE TO PRODUCE BABY LIMA BEANS

SAN JOAOUIN VALLEY - 1998

Table 3.

						D1 II (7 O1 1Q O 1.	., 47777	EY - 1						
Beginning OCT 97 Ending NOV 98	OCT 97	NOV 97	DEC 97	JAN 98	FEB 98	MAR 98	APR 98	MAY 98	JUN 98	JUL 98	AUG 98	SEP 98	OCT 98	NOV T	TOTAL
Cultural:															
Subsoil	8														8
Landplane 2X	6														6
Disc Stubble							8								8
Finish Disc 2X							13								13
List Beds							13								13
Fertilize - Preplant							26								26
Make Drain							2		2	1					4
Pre-irrigation								19							19
Close Drains								1	0			1			3
Harrow Beds								4							4
Weed Control - Preplant Herbicides								40							40
Incorporate Herbicide 2X								8							8
Plant Beans									65						65
Irrigate 3X									31	41	31				103
Cultivate 2X									5	5					9
Insect Control - Mites									25						25
Insect Control - Lygus										15					15
Insect Control - Aphid 50%Of Acreage											18				18
Pickup Truck Use	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	8						
TOTAL CULTURAL COSTS	15	1	1	1	1	1	62	74	127	62	49	2	1	1	395
Harvest:															
Cut & Rake Beans - Custom													20		20
Thresh Beans - Custom													54		54
Clean, Bag, Store & Insure														96	96
TOTAL HARVEST COSTS													74	96	170
Interest on oper. Capital	0	0	0	0	0	0	1	1	2	3	3	3	4	-1	18
TOTAL OPERATING COSTS/ACRE	15	1	1	1	1	1	63	75	129	65	52	5	79	96	583

U.C. COOPERATIVE EXTENSION

Table 3. Continued

Beginning OCT 97 Ending NOV 98	OCT 97	NOV 97	DEC 97	JAN 98	FEB 98	MAR 98	APR 98	MAY 98	JUN 98	JUL 98	AUG 98	SEP 98	OCT 98	NOV 5	TOTAL
OVERHEAD:															
Liability Insurance				1											1
Office Expense	1	1	1	1	1	1	1	1	1	1	1	1	1	1	10
Land Rent														199	199
Property Taxes				1						1					2
Property Insurance				1						1					2
Investment Repairs	<u>0</u>	<u>0</u>	2												
TOTAL CASH OVERHEAD COSTS	1	1	1	4	1	1	1	1	1	3	1	1	1	199	215
TOTAL CASH COSTS/ACRE	16	2	2	4	2	2	64	76	130	68	53	6	80	295	799

Table 4. WHOLE FARM ANNUAL EQUIPMENT, INVESTMENT, AND BUSINESS OVERHEAD COSTS

SAN JOAQUIN VALLEY - 1998

ANNUAL EQUIPMENT COSTS

					Cash	Overhead	
		Yrs	Salvage	Capital	Insur-		
Yr Description	Price	Life	Value	Recovery	ance	Taxes	Total
98 200 HP Crawler	174818	10	51638	22233	807	1132	24173
98 90 HP 2WD Tractor	61134	10	18058	7775	282	396	8453
98 Cult - 6 Row	9059	10	1602	1227	38	53	1318
98 Disc - Finish 18'	16410	12	2273	2035	67	93	2195
98 Disc - Stubble 16'	13203	12	1829	1637	54	75	1766
98 Ditcher - V	4505	12	624	559	18	26	603
98 Ditcher V	4474	15	430	501	17	25	543
98 Harrow - Spiketooth 14'	907	12	126	112	4	5	121
98 Pickup Truck - 1/2 Ton	14719	5	6597	2539	76	107	2722
98 Pickup Truck - 3/4 Ton	17628	7	6687	2610	87	122	2818
98 Planter - 6 Row	15015	10	2655	2034	63	88	2185
98 Rear Blade - 8'	2541	18	169	263	10	14	286
98 Saddle Tank - 300 Gal	3218	10	569	436	14	19	468
98 Spray Boom - 20'	482	10	85	65	2	3	70
98 Subsoiler - 16'	14000	10	2476	1896	59	82	2037
98 Triplane - 16'	18769	12	2600	2328	76	107	2511
TOTAL	370882		98418	48250	1673	2347	52269
60% of New Cost *	222529		59051	28950	1004	1408	31362

^{*} Used to reflect a mix of new and used equipment.

ANNUAL INVESTMENT COSTS

					Cash Overhead								
		Yrs	Salvage	Capital	Insur-								
Description	Price	Life	Value	Recovery	ance	Taxes	Repairs	Total					
INVESTMENT													
Fuel Tanks	16377	20	1638	1608	64	90	50	1812					
Fuel Wagon	1969	10	197	277	8	11	52	347					
Shop Building	66423	25	6642	6028	260	365	1328	7982					
Shop Tools	12916	20	1292	1268	51	71	258	1648					
Siphon Tubes	3690	20	369	362	14	20	92	489					
Tool Carrier	15010	15	1501	1677	59	83	300	2119					
TOTAL INVESTMENT	116385		11639	11221	456	640	2079	14397					

U.C. COOPERATIVE EXTENSION
ANNUAL BUSINESS OVERHEAD COSTS

Table 4. Continued

=======================================	=======	======	=======	=======
	Units/		Price/	Total
Description	Farm	Unit	Unit	Cost
Land Rent (25% Of Gross Returns)	200.00	Acre	198.75	39750
Liability Insurance	1200.00	Acre	0.87	1044
Office Expense	1200.00	Acre	10.00	12000
	=======			

Table 5. HOURLY EQUIPMENT COSTS SAN JOAQUIN VALLEY - 1998

=======================================		·========= ·	C(====== DSTS PER	HOUR			
	Actual					Operating		
	Hours	Capital	Insur-			Fuel &	Total	Total
Yr Description	Used	Recovery	ance	Taxes	Repairs	Lube	Oper.	Costs/Hr.
98 200 HP Crawler	1544.1	8.64	0.31	0.44	4.42	10.41	14.83	24.22
98 90 HP 2WD Tractor	1272.7	3.67	0.13	0.19	2.70	4.05	6.75	10.74
98 Cult - 6 Row	200.0	3.68	0.11	0.16	1.83	0.00	1.83	5.78
98 Disc - Finish 18'	166.0	7.36	0.24	0.34	2.54	0.00	2.54	10.47
98 Disc - Stubble 16'	166.0	5.92	0.19	0.27	2.04	0.00	2.04	8.42
98 Ditcher - V	166.0	2.02	0.07	0.09	1.19	0.00	1.19	3.37
98 Ditcher V	166.0	1.81	0.06	0.09	1.36	0.00	1.36	3.32
98 Harrow - Spiketooth 14'	166.0	0.41	0.01	0.02	0.10	0.00	0.10	0.54
98 Pickup Truck - 1/2 Ton	285.5	5.34	0.16	0.22	0.95	3.51	4.46	10.18
98 Pickup Truck - 3/4 Ton	285.5	5.49	0.18	0.26	1.28	2.81	4.09	10.01
98 Planter - 6 Row	150.0	8.13	0.25	0.35	3.92	0.00	3.92	12.66
98 Rear Blade - 8'	166.0	0.95	0.03	0.05	0.37	0.00	0.37	1.40
98 Saddle Tank - 300 Gal	216.7	1.21	0.04	0.05	0.85	0.00	0.85	2.15
98 Spray Boom - 20'	216.7	0.18	0.01	0.01	0.13	0.00	0.13	0.32
98 Subsoiler - 16'	150.0	7.58	0.23	0.33	3.11	0.00	3.11	11.26
98 Triplane - 16'	250.0	5.59	0.18	0.26	2.80	0.00	2.80	8.82

U.C. COOPERATIVE EXTENSION RANGING ANALYSIS SAN JOAQUIN VALLEY - 1998

Table 6.

COSTS PER ACRE AT VARYING YIELDS TO PRODUCE BABY LIMA BEANS

			YIELD	(CWT/A	CRE)		
	15					40	
OPERATING COSTS/ACRE:							
Cultural Cost	395	395	395	395	395	395	395
Harvest Cost	95	120	145	170	196	221	246
Interest on operating capital	19	19	18	18	18	18	18
TOTAL OPERATING COSTS/ACRE	508	533	558	583	608	634	659
TOTAL OPERATING COSTS/CWT	34	27	22	19.45	17.39	15.84	14.63
CASH OVERHEAD COSTS/ACRE	215	215	215	215	215	215	215
TOTAL CASH COSTS/ACRE	723	748	774	799	824	849	874
TOTAL CASH COSTS/CWT	48	37	31	27	24	21	19.41
NON-CASH OVERHEAD COSTS/ACRE	43	43	43	43	43	43	43
TOTAL COSTS/ACRE	767	792	817	842	867	892	917
TOTAL COSTS/CWT	51	40	33	28	25	22	20

NET RETURNS PER ACRE ABOVE OPERATING COSTS FOR BABY LIMA BEANS

PRICE (DOLLARS/CWT)	YIELD (CWT/ACRE)						
Baby Lima	15	20	25	30	35	40	45
21.00	-193	-113	-33	47	127	206	286
24.00	-148	-53	42	137	232	326	421
27.00	-103	7	117	227	337	446	556
30.00	-58	67	192	317	442	566	691
33.00	-13	127	267	407	547	686	826
36.00	32	187	342	497	652	806	961
39.00	j 77	247	417	587	757	926	1096

Table 6. Continued

NET RETURNS PER ACRE ABOVE CASH COSTS FOR BABY LIMA BEANS

PRICE (DOLLARS/CWT)	YIELD (CWT/ACRE)						
Baby Lima	15	20	25	30	35	40	45
21.00 24.00 27.00 30.00 33.00 36.00 39.00	-408 -363 -318 -273 -228 -183 -138	-328 -268 -208 -148 -88 -28	-249 -174 -99 -24 51 126 201	-169 -79 11 101 191 281 371	-89 16 121 226 331 436 541	-9 111 231 351 471 591 711	71 206 341 476 611 746 881

NET RETURNS PER ACRE ABOVE TOTAL COSTS FOR BABY LIMA BEANS

PRICE (DOLLARS/CWT)	YIELD (CWT/ACRE)							
Baby Lima		15	20	25	30	35	40	45
21.00	1	-452	-372	-292	-212	-132	-52	28
24.00	j	-407	-312	-217	-122	-27	68	163
27.00	İ	-362	-252	-142	-32	78	188	298
30.00	İ	-317	-192	-67	58	183	308	433
33.00	ĺ	-272	-132	8	148	288	428	568
36.00		-227	-72	83	238	393	548	703
39.00	 	-182	-12	158	328	498	668	838

U.C. COOPERATIVE EXTENSION COSTS AND RETURNS / BREAKEVEN ANALYSIS SAN JOAQUIN VALLEY - 1998

COSTS AND RETURNS - PER ACRE BASIS

	========	=======================================					
Crop	1. Gross Returns	Costs	Above Oper.	Costs	Above Cash Costs (1-4)	6. Total Costs	7. Net Return: Above Total Costs (1-6
	900	583	317	799	101	842	58
	=======						
			COSTS AND RETURN		:========:		
	1. Gross		3. Net Returns	4. Cash	5. Net Returns		7. Net Returns
	1. Gross Returns		==========	4. Cash Costs	5. Net Returns		7. Net Returns Above Total Costs (1-6)

BREAKEVEN PRICES PER YIELD UNIT

=========					=====
		-	Breakeven Price To Cover		
	Base Yield	Yield	Operating	Cash	Total
CROP	(Units/Acre)	Units	Costs	Costs	Costs
		-	\$ per	Yield Unit	
Baby Lima Be	eans 30.0	Cwt	19.45	26.62	28.05
========		========	==========	=======================================	=====

BREAKEVEN YIELDS PER ACRE

			Breakeven Yield To Cover				
	Yield	Base Price	Operating	Cash	Total		
CROP	Units	(\$/Unit)	Costs	Costs	Costs		
			Yie	ld Units / Acre -			
Baby Lima Beans	Cwt	30.00	19.4	26.6	28.1		
==========	=======	==========					