MONTEREY COUNTY, ON SUMMER FALLOW, YIELD 1,800 LBS. PER A.

· · · · · · · · · · · · · · · · · · ·			Hours	per acre		Cost	Cost
		Man		h.p.	Truck	per	per
<u> </u>		Labor		actor		acre	cwt.
Plow or chisel and disk		0.4		0.4		1.17	
Cultivate summer fallow		0.6		0.6		1.75	
Cultivate and plant		0.3		0.3	0.1	1.08	
Miscellaneous other work		0.5		0.1	0.1	1.02	
lotal cultural work		1.8		1.4	0.2	5.02	. 28
Seed, 80 lb. at 3.50					:	2.80	, , , , ,
Weed spray, contract applied						1.80	
Miscellaneous materials						.30 5.00	
Combining, contract \$5.00 per A. minimum, 25 cut, over 20							, 28
Hauling grain to storage, 10¢ cv	t. or \$2.00	a ton				1.80	。10
Total materials and custom						11.70	.65
Total labor materials and f						16.72	۰93
Jeneral expense, office, car, ph		at 5% of a	bove			.84	
County taxes, land 2 yrs. \$2.00,					,	2.10	
Repairs to equipment						1.00	
Insurance, fumigation and miscel	laneous		,			1.00	
Total cash overhead						4.94	.27
Total Cash Costs	7					21.66	1.20
Investment, on an	Original	Av.	5%	Depre-	1		
owner basis	cost	value	Int.	ciation			
	500 A		lars per				
Building for equipment	1000	2.00	.04	.10			•
Grain storage & elevator	4500	4.50	. 23	. 45			
Land, 2 years \$75.00 val.	75000	150.00	7.50	=			
Tillage and planting eqpt.	8200	.82	.04	.16			
Tractor and truck	18000	18.00	.90	3.00			
Total investment	106700	175.32					
Total depreciation	a per est			3.71	_	3.71	.21
Total cash & depreciation						25.37	1.41
Total interest on investment			8.71			8.71	. 48
Total all costs, owner basi	.s					34.08	1.89
Less value of stubble						1.00	.06
Net cost of barley, owner						33.08	1.83

The above costs are based on 500 crop acres plus 500 acres in summer fallow with the original cost as shown which includes 1,000 acres of land. Man labor is figured at \$1.32 per hour and cash costs including repairs are figured at \$1.60 per hour for the 60 horse-power crawler tractor and \$2.00 for the truck. Below are costs on the above basis omitting interest on investment and showing earnings at varying yields.

COSTS AND EAR	NINGS AT	VARYING	YIELDS,	OWNER	BASIS		
Yield, pounds per acre	600	900	1200	1500	1800	2100	2400
Cash & Deprec. growing costs/acre	16.69	16.69	16.69	16.69	16.69	16.69	16.69
Harvesting etc. per A.	6.06	6.47	6.87	7.28	7.68	8.35	9.54
Total cash & depreciation	22.75	23.16	23.56	23.97	24.37	25.04	26.23
lue at \$2.00 per cwt.	12.00	18.00	24.00	30.00	36.00	42.00	48.00
Capital & Management							
Income per acre	10.75 -	5.16	. 44	6.03	11.63	16.96	21.77

BARIEY - SAMPLE COSTS AND EARNINGS

bу

Dan Irving, Farm Advisor, and Arthur Shultis, Farm Management Specialist July, 1958

Barley is the most important dry land crop in this county. It can be planted from October till March, with most of the crop planted on land fallowed the previous season. With variations in soil rainfall and many other factors, yields per acre can vary from nothing to more than 4,000 lbs. per acre. The county average is around 1,500 lbs., but varies from year to year. A good average commercial yield on fallow land would be approximately 1,800 lbs. per acre as used in the sample costs below.

These sample inputs of labor, tractor work and materials and the resulting costs at the prices shown are presented as a help to growers in estimating their own costs and making decisions regarding this crop. These costs are not represented as average, but have been constructed after field inquiry to be typical of the commercial growers with about 500 acres of crop planted each year. Fertilization is not shown, but may increase yields in many areas of the county with adequate rainfall.

Grazing and Hay. When a barley crop is planted and a low yield is apparent, the production costs can be partly recovered by grazing or cutting hay. The following table shows sample calculations that can be compared with the returns from grain shown on an owner basis at the bottom of the other side of this sheet. No allowance is made for stubble here, so growing costs are \$1.00 per acre more. A 900 lb. yield of grain would have more loss than one ton of hay. Two animal unit months (AUM) at \$3.50 would lose less than 600 lb. of barley.

COSTS AND RETURNS PER ACRE, GRAZING AND BARLEY HAY, OWNER BASIS

	Past. 2 AUM	Past 3 AUM	l ton	1.5 T Hay	2 tons Hav
Growing costs, cash and deprec. Harvesting costs per A.@ \$10.24 a T.	17.69	17.69	17.69 10.24	17.69 15.36	17.69 20.48
Cash & deprec. costs per acre Value grazing at \$3.50 per AUM	17.69 7.00	17.69 10.50	27.93	33.05	38.17
Value hay at \$21.00 a ton			21.00	31.50	42.00
Capital & Management Income	- 10.69	- 7.19	- 6.93	- 1.55	3.83

Renting. The following costs are the same as shown in detail on the other side of this sheet except for the county taxes on the land and that the landlord gets the stubble and one-fourth of the crop. To make the same income per year the tenant needs to farm more land than an owner.

RENTERS CASH AND DEPRECIATION COSTS AND EARNINGS PER ACRE Total Yield, lbs. per acre 600 900 1200 1500 1800 2100 2400 Tenants 3/4 share 450 675 900 1125 1350 1575 1800 15.69 15.69 15.69 15.69 15.69 Growing costs-cash & Deprec. 15.69 15.69 7.68 9.54 Harvesting, etc. 6.06 6.47 6.87 7.28 8.35 Total Cost per acre 21.75 22.16 22.56 22.97 23.37 24.04 25.23 Value at \$2.00 per cwt. 9.00 <u> 27.</u>00 36.00 13.50 21.50 18.00 22.50 Capital and management 10.77 12.75 **- 8.06 - 4.56 - .47** 3.63 7.46 income per acre