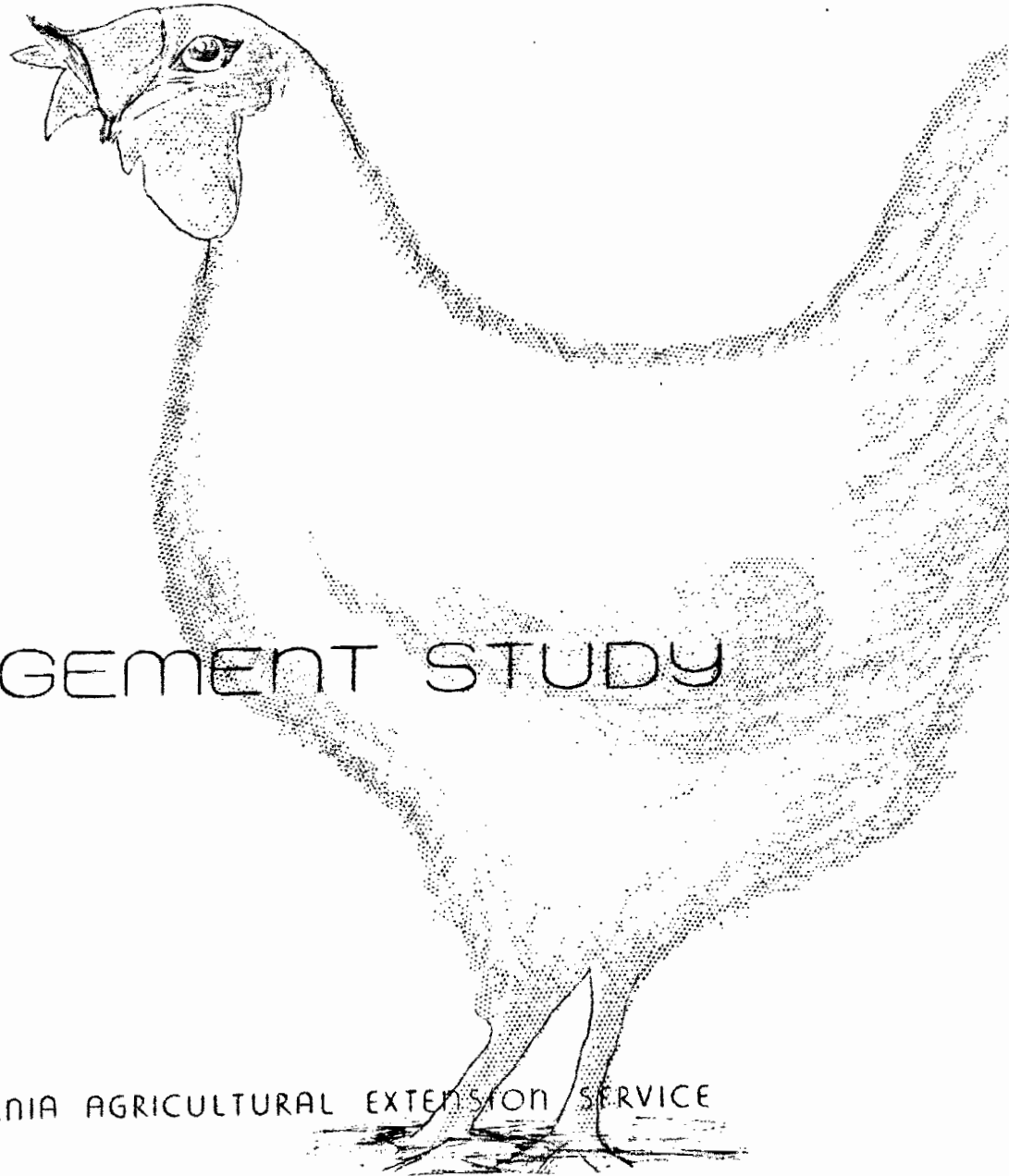


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PY-SC-58-3



POULTRY MANAGEMENT STUDY

LOS ANGELES COUNTY

UNIVERSITY OF CALIFORNIA AGRICULTURAL EXTENSION SERVICE

INCOME AND EXPENSE ANALYSIS
OF 16 LOS ANGELES COUNTY POULTRY RANCHES

1958

| | <u>Dollars/hen</u> | <u>Cents/dozen</u> |
|-----------------------------|--------------------|--------------------|
| <u>Cash Income</u> | | |
| Egg Sales | \$ 7.61 | 37.6 ¢ |
| Poultry Sales | .45 | 2.2 |
| Miscellaneous Income | .10 | .6 |
| Inventory Change | .29 | 1.4 |
| TOTAL INCOME | \$ 8.45 | 41.8 ¢ |
| <u>Cash Costs</u> | | |
| Feed Cost | \$ 4.06 | 20.1 ¢ |
| Replacement Cost | .62 | 3.1 |
| Miscellaneous Expenses | .43 | 2.1 |
| Hired Labor | .50 | 2.5 |
| TOTAL CASH COSTS | \$ 5.61 | 27.8 ¢ |
| <u>Non-Cash Overhead</u> | | |
| Depreciation Charges | \$.43 | 2.1 ¢ |
| Family Labor | .52 | 2.6 |
| Investment Interest | .36 | 1.7 |
| TOTAL NON-CASH COSTS | \$ 1.31 | 6.4 ¢ |
| TOTAL EXPENSES | \$ 6.92 | 34.2 ¢ |
| MANAGEMENT INCOME | \$ 1.53 | 7.6 ¢ |

PRODUCTION SUMMARY

| | |
|------------------------------|-----|
| Eggs Laid per Hen | 245 |
| Per Cent Sold: | |
| Large | 70 |
| Medium | 21 |
| Small | 5 |
| Commercial | 4 |
| Per Cent Sold Retail | 7 |

STOCK INVENTORY SUMMARY

| | Per Cent |
|-----------------------------------|----------|
| Mortality to 5 1/2 months | 14 |
| Laying Flock Mortality | 11 |
| Culled (layers) | 82 |
| Added as layers | 101 |
| Change in Flock | + 8 |

FEED ANALYSIS

| | Lbs/hen |
|--------------------------------------|---------|
| Mash and Grain Consumed | 108 |
| Estimate for Young Stock | 21 |
| Feed Conversion | |
| (lbs. of feed per doz. eggs) | 5.3 |