

SAMPLE COSTS TO ESTABLISH KIWI'S  
San Luis Obispo County - 1976

by

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Sample costs to establish a Kiwi planting in San Luis Obispo County. Costs are based on a small development with 180 vines per acre, planted in rows 12' wide with 20' spacing between plants. Labor is charged at \$4 per hour cost to the grower for skilled labor and \$3 per hour for common labor, although in practice the owner-operator may do much of the work for which no direct charge is made. Small gasoline tractor per hour cash costs 75¢, depreciation 60¢ and interest 30¢.

YIELD: POUNDS PER ACRE	SAMPLE COSTS PER ACRE			
	1st Year	2nd Year	3rd Year	4th Year
<b>PRE-HARVEST CASH COST</b>				
Land preparation for planting 3 hrs. labor, 1 hr. tractor	\$ 10.75	\$	\$	\$
Kiwi plants 180 @ \$7.50 for grafted seedlings, 4 second year	1,350.00	30.00		
Layout, dig holes, plant @ 70¢	126.00	2.80		
Stakes 40¢ each	72.00			
Posts and trellis:				
Posts, crossarms, braces, bolts, etc. \$7 assemble, dig holes 20¢ install; \$1.30 \$1.80 @ \$8.70 total	1,566.00			
Wire - 5 wires 800 lbs. #10 gauge wire	210.80			
String 5 wires - 25 hrs. labor	75.00			
Pruning and training: 1st & 2nd yr. \$7.75 hr 3rd & 4th yr. \$4 hr.	2,325.00	2,325.00	1,200.00	1,200.00
Hand weed 80 hrs. per year	240.00	240.00	240.00	240.00
Mow 6 x: 2 hrs. labor and tractor	9.50	9.50	9.50	9.50
Irrigate: water \$6 cc. ft. power labor 3 hrs.	4.50 9.00	6.00 9.00	7.50 9.00	9.00 9.00
Fertilize: material labor and application	11.25 6.00	11.25 2.50	45.00 2.50	45.00 2.50
Rodent Control	15.00	15.00	15.00	15.00
Misc. labor and materials	20.00	20.00	20.00	20.00
Taxes	50.00	50.00	50.00	50.00
Repairs	15.00	15.00	15.00	15.00
Office & business costs 6% of costs center	366.95	164.16	96.81	99.60
<b>Total Pre-Harvest Cash Costs</b>	<b>\$6,482.75</b>	<b>\$2,900.21</b>	<b>\$1,710.31</b>	<b>\$1,714.60</b>
<b>HARVESTING COST: labor</b>				45.00
<b>Total Harvesting Costs</b>	<b>\$6,482.75</b>	<b>\$2,900.21</b>	<b>\$1,710.31</b>	<b>\$1,759.60</b>
<b>DEPRECIATION</b>				
Pump, panel, well: \$370-15 years	24.67	24.67	24.67	24.67
Drag lines: \$500-12 years	41.67	41.67	41.67	41.67
Building & equipment \$120-12 years	10.00	10.00	10.00	10.00
Tractor	2.40	1.80	1.80	1.80
Deer fence: \$1,200-20 years	60.00	60.00	60.00	60.00
<b>Total Depreciation</b>	<b>\$ 138.74</b>	<b>\$ 138.14</b>	<b>\$ 138.14</b>	<b>\$ 138.14</b>

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	1st Year	2nd Year	3rd Year	4th Year
<u>INTEREST ON INVESTMENT @ 8%</u>				
Pump, panel, well 1/2 cost \$185	\$ 14.80	\$ 14.80	\$ 14.80	\$ 14.80
Drag lines 1/2 cost \$250	20.00	20.00	20.00	20.00
Building and equipment 1/2 cost \$60	4.80	4.80	4.80	4.80
Tractor	1.20	.90	.90	.90
Deer Fence 1/2 cost \$600	48.00	48.00	48.00	48.00
Land \$3,000	240.00	240.00	240.00	240.00
Interest on accumulated costs		556.02	869.85	1,113.60
Total Interest on Investment	\$ 328.80	\$ 884.52	\$1,198.35	\$1,442.10
Total Cost for the Year	\$6,950.29	\$3,922.87	\$3,046.80	\$3,339.84
Credit for fruit \$1 lb.				4,000.00
NET COST FOR THE YEAR (GAIN)	\$6,950.29	\$3,922.87	\$3,046.80	\$ (660.16)
ACCUMULATED NET COST	\$6,950.29	10,873.16	13,919.96	13,259.80