SAMPLE COSTS TO PRODUCE ALFALFA - TULELAKE 1963 (ADDOR)

Not Including Cost of Water

<table>
<thead>
<tr>
<th>Operation</th>
<th>Cost per acre</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Clean ditches</td>
<td>$ .30</td>
<td></td>
</tr>
<tr>
<td>Renovate</td>
<td>1.00</td>
<td></td>
</tr>
<tr>
<td>Weevil control, Heptachlor, 10 lbs. applied</td>
<td>2.75</td>
<td></td>
</tr>
<tr>
<td>Irrigate, 4 times, 4 hrs. @$1.65</td>
<td>6.60</td>
<td></td>
</tr>
<tr>
<td>Fertilize, application</td>
<td>$ .50</td>
<td></td>
</tr>
<tr>
<td>60 lbs. P 0.5 @ $.10</td>
<td>6.00</td>
<td>6.50</td>
</tr>
<tr>
<td><strong>TOTAL CULTURAL COSTS</strong></td>
<td></td>
<td><strong>$ 17.15</strong></td>
</tr>
<tr>
<td>Move, 2 times @$1.50</td>
<td>3.00</td>
<td></td>
</tr>
<tr>
<td>Rake, 2 times @$1.50</td>
<td>3.00</td>
<td></td>
</tr>
<tr>
<td>Bale, 5 ton @$4.50</td>
<td>22.50</td>
<td></td>
</tr>
<tr>
<td>Roadside, 5 ton @$2.00</td>
<td>10.00</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL HARVEST COST</strong></td>
<td></td>
<td><strong>38.50</strong></td>
</tr>
<tr>
<td>Management, 10% of 5 ton @$25.00</td>
<td>12.50</td>
<td></td>
</tr>
<tr>
<td>Miscellaneous overhead</td>
<td>2.70</td>
<td></td>
</tr>
<tr>
<td>Land cost, $500.00 @$0.06</td>
<td>30.00</td>
<td></td>
</tr>
<tr>
<td>Taxes</td>
<td>6.50</td>
<td></td>
</tr>
<tr>
<td>Stand, $38.00 for 4 years</td>
<td>9.50</td>
<td></td>
</tr>
<tr>
<td>Interest</td>
<td>1.15</td>
<td>10.65</td>
</tr>
<tr>
<td><strong>TOTAL COST PER ACRE</strong></td>
<td></td>
<td><strong>118.00</strong></td>
</tr>
</tbody>
</table>

Income Available for Profit and Water

<table>
<thead>
<tr>
<th>Yield</th>
<th>Price per ton</th>
</tr>
</thead>
<tbody>
<tr>
<td>tons</td>
<td>$20.00</td>
</tr>
<tr>
<td>4.0</td>
<td>-27.00</td>
</tr>
<tr>
<td>4.5</td>
<td>-21.25</td>
</tr>
<tr>
<td>5.0</td>
<td>-15.50</td>
</tr>
<tr>
<td>5.5</td>
<td>-9.75</td>
</tr>
<tr>
<td>6.0</td>
<td>-4.00</td>
</tr>
</tbody>
</table>

Net Income Per Acre-Foot of Water at 36 Inches Per Acre

<table>
<thead>
<tr>
<th>Yield</th>
<th>Price per ton</th>
</tr>
</thead>
<tbody>
<tr>
<td>tons</td>
<td>$20.00</td>
</tr>
<tr>
<td>4.0</td>
<td>-9.00</td>
</tr>
<tr>
<td>4.5</td>
<td>-7.08</td>
</tr>
<tr>
<td>5.0</td>
<td>-5.16</td>
</tr>
<tr>
<td>5.5</td>
<td>-3.25</td>
</tr>
<tr>
<td>6.0</td>
<td>-1.33</td>
</tr>
</tbody>
</table>