CUST & RETURNS SUMMARY FOR ALFALFA HAY
COST OF ESTABLISHING ALFALFA HAY
BY D. MARCUM, FARM ADVISOR - P. THOMAS, SRA
FILL RIVER VALLEY AND BIG VALLEY (SHASTA-LASSEN)
WHEEL LINE SPRINKLER -- LAND OWNER BASIS

1. GROSS RECEIPTS FROM PRODUCTION:   10N   100,000   2,000			UNIT	PRICE OR COST/UNIT	QUANTITY	VALUE OR COST PER ACRE	YOUR	COST
PREMARUEST	1.	GROSS RECEIPTS FROM PRODUCTION: ALFALFA HAY	TON	100.000	2.000	200_00		
TRACTOR (FUEL-LUBE-REPAIRS)   ACRE   S.99	2.	VARIABLE COSTS: PREHARVEST: CUSTOM LANDLEVEL CUSTOM CHISEL SINGLE-SUPR PHOS SULPHER CUSTOM FERT APP PRE-PLANT HERB CUSTOM DISC ALFALFA HAY SEED EQUIPMENT (FUEL-LUBE-REPAIRS) BUILDINGS (FUEL-LUBE-REPAIRS) IRRIGATION (POWER-LUBE-REP) IRRIGATION LABOR INTEREST ON OPERATING CAP. TOTAL PREHARVEST COSTS: PREHARVEST COST PER TON	ACRE ACRE TON TON ACRE OT. ACRE ACRE ACRE ACRE ACRE ACIN HOUR DOL.	15.000 20.000 130.000 106.000 3.500 3.000 15.000 2.750 1.809 3.500 0.14000	1.000 1.000 0.250 0.125 2.000 3.000 4.000 20.000 36.000 5.010 159.581	15.00 20.00 32.50 13.25 7.00 9.00 60.00 55.00 2.16 0.33 65.14 17.54 21.23 318.85 159.4255		
INCOME PER TON   -75.6842		TRACTOR (FUEL-LUBE-REPAIRS) EQUIPMENT (FUEL-LUBE-REPAIRS) MACHINERY LABOR INTEREST ON OPERATING CAP. TOTAL HARVEST COSTS: HARVEST COST PER TON TOTAL VARIABLE COSTS: VARIABLE COST PER TON	ACRE ACRE HOUR DOL.	3.500 0.14000	3.651 5.133	5.99 7.03 12.78 0.72 32.52 16.2587 351.37 175.6842		
4. OVERHEAD: PERSONAL PROPERTY TAXES: REAL PROPERTY TAXES. REAL PROPERTY	3.	INCOME ABOVE VARIABLE COSTS: INCOME PER TON			,	-151.37 -75.6842		,
TOTAL CASH COST PER TON   182.7781		OVERHEAD: PERSONAL PROPERTY TAXES: REAL PROPERTY TAXES: MISC. OFFICE & BOOKKEEPING ( 1.0 TOTAL OVERHEAD:				4.67 6.00 3.51 14.19		·
DEPRECIATION:   MACHINERY & EQUIPMENT   ACRE   13.00		TOTAL CASH COST PER TON				182.7781		
DEPRECIATION:   MACHINERY & EQUIPMENT   ACRE   13.00	5.	INCOME ABOVE ALL CASH COSTS: INCOME PER TON	.· .			-165.56 -82.7781		
TOTAL INTEREST CHARGE:  TOTAL FIXED COSTS:  FIXED COST PER TON  134.58  182.28  FIXED COST PER TON  91.1419	6.	DEPRECIATION:  #ACHINERY & EQUIPMENT IRRIGATION SYSTEM BUILDINGS TOTAL DEPRECIATION: CAPITAL & INTEREST: #ACHINERY&EQUIPMENT IRRIGATION SYSTEM	ACRE ACRE ACRE	•		13.00 28.07 6.63 47.70		
7. TOTAL OF ABOVE COSTS: 547.84 TOTAL COST PER TON 273.9199  8. NET RETURNS: -347.84 NET RETURNS PER TON -173.9199		LAND TOTAL INTEREST CHARGE: TOTAL FIXED COSTS: FIXED COST PER TON		•		134.58 182.28 91.1419		
8. NET RETURNS: NET RETURNS PER TON -347.84 -173.9199	7.	TOTAL OF ABOVE COSTS: TOTAL COST PER TON				547.84 273.9199		~~~~~~
4/0 ACOPO ALPALPA AN TON ACOP NAMED	8.	NET RETURNS: NET RETURNS PER TON				-347.84 -173.9199		

160 ACRES ALFALFA ON 320 ACRE RANCH
MANAGEMENT FEE OF 5Z OF CASH COSTS MAY BE INCLUDED IF APPLICABLE
8 YEAR STARD -- 2 TON YIELD 1ST YEAR - 6 TON IN YEARS 2 THRU 8
DATE PRINTED: 11/09/80 HARVEST MONTH: 9

BI

updated 11/19/80 BUDGET RECORD NUMBER 195

CASH FLOW & INVESTMENT SUMMARY FOR ALFALFA HAY

COST OF ESTABLISHING ALFALFA HAY

FALL RIVER VALLEY AND BIG VALLEY (SHASTAWHEEL LINE SPRINKLER -- LAND OWNER BASIS BY D. MARCUM, FARM ADVISOR - P. THOMAS, SRA (SHASTA-LASSEN) 1980

CATEGORY	UNIT	JAN	FEB	MAR	APR	RECEIPTS May	JUN E	JUL	AU6	SEP	OCT	NOV	DEC	TOTAL
TOTAL RECEIPTS	\$/AC	0.00	0.00	0.00	0.00	0.00	0.00	100.00	0.00	100.00	0.00	0.00	0.00	200.00
OPERATING EXPENSES CUSTOM LANDLEVEL EUSTOM CHISEL SINGLE-SUPR PHOS SULPHER CUSTOM FERT APP PRE-PLANT HERB CUSTOM DISC ALFALFA HAY SEED WIRE MACHINE LABOR COST INTEREST ON OPER. CAP. IRACTOR COST EQUIPMENT COST BLDG OPER. COST IRRIGATION COST IRRIGATION COST	\$/AC \$/AC \$/AC \$/AC \$/AC \$/AC \$/AC \$/AC	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0		0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0.00 0.00 0.00 0.00 9.00 30.00 55.00 6.01 6.16 3.92 2.16 0.06 14.48 7.01	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0.00 0.00 0.00 0.00 0.00 0.00 3.00 3.38 1.03 3.52 0.06 14.48 2.34	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0.00 0.00 0.00 0.00 0.00 0.00 3.00 3.33 0.00 1.03 3.52 0.06 7.24	15.00 20.00 32.50 13.25 7.00 0.00 30.00 0.00 0.00 0.00 0.00 0.0		0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	15.00 20.00 32.50 13.25 7.00 9.00 66.00 55.00 12.78 22.65 5.99 9.19 0.33 65.14 17.54
TOTAL EXPENSES	\$/AC	0.00	0.00	0.00	0.00	143.74	19.85	28.43	17.06	19.40	132.83	0.00	0.00	351.37

			PANTHLY	IRRIGA	TION AN	ID LABOR	REQUI	REMENTS					
MACHINE LABOR	HR/AC	0.00	0.00	0.00	0.00	1.72	0.00	0.97	0.00	0.97	0.00	0.00	0.00
IRRIGATION LABOR	HR/AC	0.00	0.00	0.00	0.00	2.00	1.34	0.67	0.67	0.33	0.00	0.00	0.00
IRRIG. WATER APPLIED	ACIN	0.00	0.00	0.00	0.00		8.00	8.00	8.00	4.00	0.00	0.00	0.00

				PURCHASE	YEARS	MAC ANN Hours	HINERY F FIXED		VARIABL PER ACR TAX	E COSTS		LE C OST	PER	ACRE	HRS PER
1	MACHINE	CODE	SIZE	PRICE	OWNED	USED	DEPR.	INTER.	#ÎĥS	TOTAL	FUEL	LUBE RE	PAIRS	TOTAL	ACRE
transmission and the transmission of the trans	TRAC 30HP USED TRAC 40HP USED SP BALE PICKUP* IRR PUMP 75 HP* SWATHER CULTIPACKER SPIKE HARROW SPRAYER 6RAIN DRILL SIDE DELIV RAKE SIDENOVE TOW* BALERS WIRE* HAY STORAGE FARM SHOP TOOLS-SHOP EQUIP	1 2 19 22 34 47 71 93 105 124 129 140 42	12.0 10.0 10.0 15.0 10.0 8.0 1.0	2000. 4000. 12000. 25000. 10000. 1860. 1150. 2040. 6000. 2400. 30000. 7800. 17550. 3750.	20. 20. 10. 25. 15. 15. 15. 15. 16. 20. 35.	600. 600. 100. 3200. 100. 70. 200. 100. 60. 150. 5000.	0.11 0.52 2.50 11.33 2.90 0.26 0.14 0.47 1.91 0.49 16.74 3.44 4.94 0.60 1.09	0.19 0.94 2.45 23.49 3.70 0.33 0.18 0.60 2.43 0.63 21.54 4.33 6.44 1.38 1.63	0.06 0.27 0.68 6.96 1.08 0.10 0.05 0.18 0.71 0.18 5.35 1.10 0.23 0.23	0.36 1.73 5.63 41.78 7.68 0.68 0.36 1.25 5.06 1.30 43.63 9.05 12.47 2.21 2.95	1.02 3.29 0.77 39.98 1.48 0.00 0.00 0.00 0.00 0.00 0.00	0.15 0.49 0.49 0.60 0.22 0.00 0.01 0.01 0.03 0.03	0.18 0.86 0.77 6.34 1.57 0.11 0.27 0.26 1.70 17.86 0.36 0.05	1.35 4.64 1.66 46.92 3.28 0.12 0.26 1.37 1.73 18.22 0.37 0.05 0.24	0.736 1.785 0.250 39.600 0.481 0.160 0.398 0.385 0.317 0.509 39.600 0.364
	MACHINERY & EQU.	IPRENT		808.			47.44	70.24	18.45	136.13	46.77	2.02	31.74	80.54	

INVESTMENT & COSTS PER ACRE TOTAL INVESTMENT

129300.

160 ACRES ALFALFA ON 320 ACRE RANCH
MANAGEMENT FEE OF 5% OF CASH COSTS MAY BE INCLUDED IF APPLICABLE
8 YEAR STARD -- 2 TON YIELD 1ST YEAR - 6 TON IN YEARS 2 THRU 8

updated : 11/09/80 UC Cooperative Extension FUEL USE SUMMARY FOR BUDGET RECORD NUMBER 195 COST OF ESTABLISHING ALFALFA HAY BY D. MARCUM, FARM ADVISOR - P. THOMAS, SRA FALL RIVER VALLEY AND BIG VALLEY (SHASTA-LASSEN) 1980 WHEEL LINE SPRINKLER -- LAND OWNER BASIS

## FUEL USED IN GALLONS PER HOUR

TRAC JOHP USED	1.440	
TRAC 40HP USED	1.920	
SP BALE PICKUP*	3.200	
IRR PUMP 75 HP* SWATHER	8.951 (KWHRS 3.200	)

FUEL	ALLOCATED TO OPERATIONS MACHINE	IN GALLONS PER GALLONS	ACRE COVERED POWER UNIT	
	SP BALE PICKUP* SWATHER SPRAYER	0.400 0.770 0.812	TRAC 40HP	USED
	CULTIPACKER SPIKE HARROW GRAIN DRILL	0.338 0.840 0.670	TRAC 40HP TRAC 40HP TRAC 40HP	USED USED USED
	CULTIPACKER BALER3 WIRE*	0.253 0.384	TRAC 30HP TRAC 40HP	USED USED
	SIDE DELIV RAKE SIDEMOVE TOWA FUEL ALLOCATED TO OPER	0.403 354.462 (KWHRS) ATTONS FOR THE B		USED 75 HP*

SPRAYER CULTIPACKER SPIKE HARROW SRAIN DRILL CULTIPACKER SWATHER BALER3 WIRE* SIDE DELI PICKUR*	1 0.000 0.000 0.000 0.000 0.000 0.000 0.000	2 0.000 0.000 0.000 0.000 0.000 0.000 0.000	3 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.090 0.000 0.000 0.000 0.000 0.000 0.000	5 0.812 0.338 0.840 0.670 0.253 0.000 0.000	6.000 0.000 0.000 0.000 0.000 0.000 0.000	7 0.000 0.000 0.000 0.000 0.770 0.384 0.403	8 0.000 0.000 0.000 0.000 0.000 0.000	9 0.000 0.000 0.000 0.000 0.778 0.384 0.403	10 0.000 0.000 0.000 0.000 0.000 0.000	11 0.000 0.000 0.000 0.000 0.000 0.000 0.000	12 0.000 0.000 0.000 0.000 0.000 0.000	TOTAL 0.812 0.338 0.340 0.670 0.253 1.541 0.768 0.807	FUEL TYPE DIESEL DIESEL DIESEL DIESEL DIESEL DIESEL DIESEL DIESEL DIESEL	
SP BALE PICKUP* SIDE TOW*	0.000	0.000	0.000	0.000	0.000 78.769	0.000 78.769	0.400 78.769	0.000 78.769	0.400 39.385	0.000	0.000 0.000	0.000	0.800 354.462	DIESEL	
TOTALS	0.000	0.000	0.000	0.000	81.682	78.769	80.727	78.769	41.342	0.000	0.000	0.000	6.828		

6ALLONS FUEL BY TYPE 0.00 GAS 0.00 LP 6.83 DIESEL 0.00 N. 6AS 354.46 KWHRS FUEL TYPES 1=GAS 2=L.P. 3=DIESEL 4=N. GAS 5=ELEC.

MACHINERY OPERATIONS SUMMARY BY D. MARCUM, FARM ADVISOR - P. THOMAS, SRA COST OF ESTABLISHING ALFALFA HAY BY D. MARCUM, FARM ADVISOR - P. THOMAS, SRA FALL RIVER VALLEY AND BIG VALLEY (SHASTA-LASSEN) 1980 WHEEL LINE SPRINKLER -- LAND OWNER BASIS

OPERATION	ITEN NO. DATE				FUEL,OIL, LUB.,REP. PER ACRI	COSTS
SPRAYER CULTIPACKER SPIKE HARROW GRAIN ORILL CULTIPACKER CWATHER PALER3 WIRE# SIDE DELIV RAKE SP BALE PICKUP# SWATHER BALER3 WIRE# SIDE IV RAKE SP LE PICKUP#	2, 93 MAY 2, 47 MAY 2, 71 MAY 2,105 MAY 1, 47 MAY 34 JULY 2,140 JULY 19 JULY 34 SEPT 2,140 SEPT 1,124 SEPT 19 SEPT	1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00	0.481 0.384 0.193 0.000 0.220 0.308 0.150 0.000	3 0.160 0.398 4 0.317 3 0.160 0 0.241 0 0.182 9 0.255 0 0.125 0 0.241 0 0.182 3 0.255	1.36 0.57 1.42 2.30 0.44 1.64 0.70 1.38 0.83 1.64 0.70 1.38	1.66 0.85 0.79 5.40 0.76 3.84 4.72 0.79 2.81 3.84 4.72 0.79 2.81

TOTALS
3.074 3.024 15.18 33.76
160 ACRES ALFALFA ON 320 ACRE RANCH
MANAGEMENT FEE OF 5% OF CASH COSTS MAY BE INCLUDED IF APPLICABLE
B YEAR STARD -- 2 TON YIELD 1ST YEAR - 6 TON IN YEARS 2 THRU 8

updated . 11/09/80

RANGING ANALYSIS FOR BUDGET RECORD NUMBER 195 COST OF ESTABLISHING ALFALFA HAY BY D. MARCUM, FARM ADVISOR - P. THOMAS, SRA FALL RIVER VALLEY AND BIG VALLEY (SHASTA-LASSEN) 1980 WHEEL LINE SPRINKLER -- LAND OWNER BASIS

INCOME ABOVE VARI WHEN THE PRICE OF AND THE QUANTITY	ALFAL	FA HAY	RANGES FROM RANGES FROM	80.00 TO	120.0	
		PRICE OF	ALFALFA HAY	•		
		80.00	90.00	100.00	110.00	120.00
	0.00 ¥	-351.37	-351.37	-351.37	-351.37	********** -351.37
DULLITTY AF	1.00 *	-271.37	-261.37	-251.37	-241.37	-231.37
QUANTITY OF ALFALFA HAY	2.00 *	-191.37	-171.37	-151.37	-131.37	-111.37
	3.00 ±	-111.37	-81.37	-51.37	-21.37	8.63
	4.00 *	-31.37	8.63	48.63	88.63	128.63
			•			
INCOME ABOVE ALL WHEN THE PRICE OF AND THE QUANTITY	ALFAL	FA HAY	RANGES FROM RANGES FROM	80.00 TO	120.	
		PRICE OF	ALFALFA HAY			
	,	80.00	90.00	100.00	110.00	120.00
	0.00 ±	*********** 365.56	-365.56	-365.56	********** -365.56	********** -365.56
DUAUTITY AC	1.00 #	-285.56	-275.56	-265.56	-255.56	-245.56
QUANTITY OF ALFALFA HAY	2.00 *	-205.56	-185.56	-165.56	-145.56	-125.56
	3.00 #	-125.56	-95.56	-65.56	-35.56	-5.56
	4.00 *	-45.56	-5.56	34.44	74.44	114.44
INCOME ABOVE ALL WHEN THE PRICE OF AND THE QUANTITY	ALFAL	FA HAY LFA HAY	RANGES FROM RANGES FROM	80.00 TO		
		PRICE OF	ALFALFA HAY			
		80.00	90.00	100.00	110.00	120.00
	0.00 ±	********* -547.84	-547.84	**************************************	********* -547.84	********** -547.84
OHAUTTY AF	1.00 ±	-467.84	-457.84	-447.84	-437.84	-427.84
QUANTITY OF ALFALFA HAY	2.00 ±	-387.84	-367.84	-347.84	-327.84	-307.84
	3.00 ±	-307.84	-277.84	-247.84	-217.84	-187.84
	4.00 ±	-227.84	-187.84	-147.84	-107.84	-67.84

160 ACRES ALFALFA ON 320 ACRE RANCH MANAGEMENT FEE OF 52 OF CASH COSTS MAY BE INCLUDED IF APPLICABLE 8 YEAR STARD -- 2 TON YIELD 1ST YEAR - 6 TON IN YEARS 2 THRU 8

updated 11/07/80

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STORED DATA PAGE (NO CALCULATIONS) FOR ALFALFA HAY
                                                                                                                                                                             BUDGET RECORD NUMBER 195
            COST OF ESTABLISHING ALFALFA HAY BY D. MARCUM, FARM ADVISOR - P. THOMAS, SRA FALL RIVER VALLEY AND BIG VALLEY (SHASTA-LASSEN) 1980 WHEEL LINE SPRINKLER -- LAND OWNER BASIS
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MACHINERY REQUIREMENTS
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52 FARM SHOP
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53 TOOLS-SHOP ERUIP
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COLUMNS --->
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METHOD
LAND REQUIREMENTS
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NTERPRISE 2- 9 REGION/COUNTY 61 UNASSIGNED DODDO MACH COMP 2 IRIG SYST 2 UNASSIGNED D EQUIP SET 1 HARVEST MONTH 9
                160 ACRES ALFALFA ON 320 ACRE RANCH
                MANAGEMENT FEE OF 5% OF CASH COSTS MAY BE INCLUDED IF APPLICABLE 8 YEAR STARD -- 2 TON YIELD 1ST YEAR - 6 TON IN YEARS 2 THRU 8
                                                                                                                                                               MACHINERY COMPLEMENT 2
                                                                                                                                updated 11/09/80 EQUIPMENT COMPLEMENT 1
LINE CHANGE
GENERAL NAME CHANGE->296 CUSTOM LANDLEVEL 297 CUSTOM CHISEL
MACHNRY NAME CHANGE-> 2 TRAC 40HP USED 1 TRAC 30HP USED
                                                                                                             LINE CHANGE
278 CUSTOR FERT APP
                                                                                                                                                  LINE CHANGE
                                                                                                                                                                                      LINE CHANGE
RV CL VALUE RW CL 
          default data
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Cost of Establishing Alfalfa Hay by D. Marcum, Farm Advisor - P. Thomas, SRA Fall River Valley and Big Valley (Shasta-Lassen) 1980 Wheel Line Sprinkler - Land owner basis

160 acres Alfalfa on 320 acre ranch Management fee of 5% of cash costs may be included if applicable 8 year stand — 2 ton yield 1st year - 6 ton yield in years 2 through 8

## Additional notes

- A grain crop is usually harvested mid-summer prior to alfalfa planting.
   Land preparation for alfalfa begins in August land sits through the winter and is planted the following spring.
- 2. Land preparation in August (listed in October to have a 1 year seedling cycle in the budget):

Land level - custom \$ 15.00/acre Chisel - custom \$ 20.00/acre Disc - custom 2 passes @ \$ 15.00/acre = \$ 30.00/acre

- 3. Fertilizer applied to soil surface in August (on budget in October):

  Materials 0-20-0 Single Superphos. 1/4 ton/acre(500 lb) @ \$130/ton = \$32.50/ac

  Elemental Sulfur 1/8 ton/acre (250 lb) @ \$106/ton = \$13.25/ac

  Application custom 2 applications @ \$3.50/acre = \$7.00/ac
- 4. Preplant Herbicide in May:

Materials 3 qt/acre Balan @ \$12.00/gal = \$ 9.00/acre
Applied with sprayer pulled by 40hp diesel tractor - 1 pass over field
Incorporate - custom disc 2 passes @ \$15.00/acre = \$30.00/acre

5. Prepare seedbed in May: Cultipacker pulled by 40hp diesel tractor - 1 pass over field Spike Harrow pulled by 40hp diesel tractor - 1 pass over field

6. Plant in May:

Seed (Vernal Alfalfa) 20 lb/acre @ \$2.75/lb = \$55.00/acre
Plant with grain drill using legume seed attachment and pulled by 40hp
 diesel tractor - 1 pass over field
Cover seed with cultipacker pulled by 30hp diesel tractor - 1 pass
 over field

7. Irrigation - wheel line sprinkler (1/4 mile)

Irrigation system (from machinery complement) = Side Move Tow Pump - 75 hp, 75 feet lift

15 irrigations - 36 ac in total broken down as follows:

May 6x 8 ac in total
June 4x 8 ac in total
July 2x 8 ac in total
Aug 2x 8 ac in total
Sept 1x 4 ac in total

36 ac in total

Irrigation labor - .334 hrs/application

8. Labor Rates:

Irrigator \$3.50/hr (includes benefits)

Machinery labor costs of \$3.50/hr should be ignored if owner-operator runs machinery. They have been included to reflect opportunity costs.

- 9. Harvest in July and September:
- Yield: July 1 ton, September 1 ton
  - Price: \$100.00/ton (FOB ranch) Operations for 1 cutting:
    - Self propelled Swather 1 pass over field

Baler (3 wire) pulled by 40hp diesel tractor - 1 pass over field Side delivery rake pulled by 30hp diesel tractor - 1 pass over field Self propelled Bale pickup - 1 pass over field Wire costs @ \$3.00/ton harvested

- 10. Equipment:
- Hav storage two 3000 sq ft units used only for alfalfa Farm shop - \$5000 3/4 of costs for alfalfa, 1/4 for grain Tools - \$5000 3/4 of costs for alfalfa, 1/4 for grain
- 12. P.G.&E. power rates used REA may be used if applicable

11. Management fee: 5% of cash costs if applicable

- 13. Land Owned: Land value \$600.00/acre Land tax \$6.00/acre
- Machinery and equipment costs are determined by a combination of machinery use and labor requirements.
- 15. Both 30hp and 40hp tractors purchased used.
- 16. See Budget Record Number 363 for production (years 2 to 8).