

SEVILLANO OLIVES

COST OF PRODUCTION

TEHAMA COUNTY

1986

TREES PER ACRE 90.00 YIELD IN TONS 3.00 2/13/86

| OPERATIONS                                 | HOURS<br>PER<br>ACRE | CASH AND LABOR COST PER ACRE |                     |                   |              | TOTAL          |
|--|----------------------|------------------------------|---------------------|-------------------|--------------|----------------|
|  |                      | LABOR                        | FUEL AND<br>REPAIRS | MATERIALS         |              |                |
|  |                      |                              |                     | KIND AND QUANTITY | COST         |                |
| <b>CULTURAL COSTS</b>                      |                      |                              |                     |                   |              |                |
| PRUNE                                      |                      | 56.25                        |                     |                   |              | 56.25          |
| BRUSH REMOVAL                              | .75                  | 4.69                         | 6.75                |                   |              | 11.44          |
| FERTILIZER-CUSTOM                          |                      | 1.50                         | 60                  | LBS N             | 18.60        | 20.10          |
| IRRIGATION                                 | 3                    | 15.75                        | 2.4                 | ACRE FT.          | 24.00        | 39.75          |
| DISEASE SPRAY                              | .3                   | 1.88                         | 3.30                | COPPER            | 12.00        | 17.18          |
| WEED SPRAY                                 | .4                   | 2.50                         | 3.60                | HERBICIDE         | 6.00         | 12.10          |
| MOW 6X                                     | 1.2                  | 7.50                         | 12.00               |                   |              | 19.50          |
| MISCELLANEOUS                              |                      | 4.50                         | 1.20                |                   | 2.13         | 7.92           |
| INTEREST ON OPERATING CAPITAL FOR 6 MONTHS |                      |                              |                     |                   |              | 12.90          |
| <b>TOTAL CULTURAL COST</b>                 | <b>5.65</b>          | <b>94.57</b>                 | <b>26.93</b>        |                   | <b>62.73</b> | <b>197.12</b>  |
| <b>HARVEST COSTS 3 TONS PER ACRE</b>       |                      |                              |                     |                   |              |                |
| PICK @ \$ 4.00                             | PER BOX              | 50.00                        | BOX/TON             |                   |              | 600.00         |
| HAIL @ \$ 6.00                             | PER TON              |                              |                     |                   |              | 18.00          |
| SUPERVISE 10.00                            | PER TON              |                              |                     |                   |              | 30.00          |
| <b>TOTAL HARVEST COSTS</b>                 |                      |                              |                     |                   |              | <b>648.00</b>  |
| <b>CASH OVERHEAD</b>                       |                      |                              |                     |                   |              |                |
| OFFICE EXPENSE                             |                      |                              |                     |                   |              | 7.58           |
| TAX AND INSURANCE                          |                      |                              |                     |                   |              | 46.98          |
| <b>TOTAL CASH OVERHEAD</b>                 |                      |                              |                     |                   |              | <b>54.56</b>   |
| <b>TOTAL CASH COSTS</b>                    |                      |                              |                     |                   |              | <b>899.68</b>  |
| <b>MANAGEMENT 5% OF COSTS</b>              |                      |                              |                     |                   |              | <b>44.98</b>   |
| <b>ANNUAL COSTS</b>                        |                      |                              |                     |                   |              |                |
| INVESTMENT                                 | PER ACRE             | DEPRECIATION                 | INTEREST            |                   |              |                |
| LAND                                       | 1200.00              | .00                          | 84.00               |                   |              |                |
| TREES                                      | 2500.00              | 65.00                        | 182.00              |                   |              |                |
| IRRIGATION SYSTEM                          | 325.00               | 21.67                        | 22.75               |                   |              |                |
| BUILDINGS                                  | 66.00                | 2.20                         | 4.62                |                   |              |                |
| EQUIPMENT                                  | 315.00               | 22.33                        | 18.90               |                   |              |                |
| <b>TOTAL</b>                               | <b>4506.00</b>       | <b>111.20</b>                | <b>312.27</b>       |                   |              | <b>423.47</b>  |
| <b>TOTAL COST PER ACRE</b>                 |                      |                              |                     |                   |              | <b>1368.14</b> |
| <b>COST PER TON AT 3 TONS PER ACRE</b>     |                      |                              |                     |                   |              | <b>456.05</b>  |