

COOPERATIVE EXTENSION
UNIVERSITY OF CALIFORNIA
SANTA BARBARA AND SAN LUIS OBISPO COUNTY

SAMPLE COSTS TO PRODUCE FRESH CAULIFLOWER
Based on a yield of 525 Cartons (22 lbs)

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Labor Costs Per Hour:	Base Wage	Tot. Wage + Fringes	Hourly Tractor Costs:	Cash Costs	Depreciation	Interest
Equipment Operator Class I	\$7.58	\$ 10.20	100 Hp - wheel diesel	\$ 75.00	\$ 3.50	\$ 2.60
Equipment Operator Class II	7.47	10.10	60 Hp - wheel diesel	8.90	2.00	1.50
Irrigator & Other Labor	6.80	9.20	40 Hp - wheel diesel	6.10	1.50	1.10

Operation	Hours Per Acre	Labor	Fuel & Repairs	Materials & Other Costs	Costs	Costs/Acre	
						Sample	Yours
Fumigate				Contract, once each year \$70.00 ac.	\$35.00	\$ 35.00	
Land Preparation	6.0	\$ 60.60	\$89.00			149.60	
Plant	1.0	10.20	12.90	Treated seed 3/4 lb. @ \$135.00/lb	101.25	124.35	
Weed Control				Materials & application	31.00	31.00	
Irrigate 8x	11.0	101.20	22.00	Water: 2 acre feet @ \$30.00	60.00	183.20	
Cultivate 7x	3.5	35.35	36.75			72.10	
Fertilize 4x				Materials & application	230.00	230.00	
Pest Control 2x				Materials & application	78.00	78.00	
Thin	6.0	55.20				55.20	
Hoe	7.0	64.40				64.40	
Miscellaneous labor	3.0	28.50	12.00			40.50	
Interest on operating capital @ 13%					122.39	122.39	
Pre-harvest Cultural Costs		\$355.45	\$172.65		\$657.64	\$1185.74	
Harvest: Cut, Haul, Shed, Carton, Sell			\$ 4.58 per carton (shed pack)			\$2404.50	
Total Cultural Costs						\$3590.24	
Miscellaneous overhead, office & business costs - 3% cultural & harvest costs						\$ 104.04	
Taxes (personal property) .5 x \$8.00						4.00	
Rent 6 months @ \$380/year						190.00	
Total Overhead Costs						\$ 298.04	
Total Cash Costs						\$3888.28	
Supervision & Management 5% of 525 Cartons @ \$7.50						\$ 196.88	
Annual Costs:	<u>Investment</u>	<u>Per Acre</u>	<u>Depreciation</u>	<u>Interest - 12%</u>			
	Irrigation	\$300.00	\$ 20.00	\$ 18.00			
	Buildings	60.00	3.00	3.60			
	Equipment	400.00	40.00	24.00			
	Totals	\$760.00	\$ 63.00	\$ 45.60	1/2 year	\$ 54.30	
Total Cost Per Acre						\$4139.46	
Cost Per Pound @ 525 carton yield per acre						\$ 7.88	

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Note: If an anti-crustant is used, it will add approximately \$30.00 per acre to the cultural costs.