

CALIFORNIA STOCKER OPERATION - 1979
NORTHERN SAN JOAQUIN VALLEY REGION

ITEM	WEIGHT EACH	UNIT	PRICE OR COST/UNIT	QUANTITY	VALUE OR COST	YOUR COST
1. GROSS RECEIPTS						
FEEDER, STEER	650.00	LBS.	0.850	600.000	331500.00	
FEEDER, STEER	700.00	LBS.	0.780	720.000	393120.00	
4.0 PERCENT DEATH LOSS		DOL.			(28984.80)	
TOTAL GROSS INCOME PER HEAD					695635.20	526.9964
2. VARIABLE COSTS						
FEED COSTS						
LIQUID SUPPLEMENT		TON	115.000	40.020	4602.30	
ALFALFA HAY		TON	107.600	60.000	6456.00	
TOTAL FEED COST					11058.30	
OTHER COSTS						
CALVES, STEER		LBS.	0.850	270000.000	229500.00	
SALT BLOCKS		LBS.	0.100	4872.000	487.20	
IRRIGATION WATER		ACIN	0.667	10080.000	6723.36	
FERTILIZER APP		LBS.	0.044	96000.000	4224.00	
CALVES, STEER		LBS.	0.850	324000.000	275400.00	
MISC VET & MED		HEAD	8.000	1320.000	10560.00	
TRUCK HIRE		HEAD	2.000	1200.000	2400.00	
MACHINERY (FUEL-LUBE-REP)		DOL.			3477.51	
EQUIPMENT (FUEL-LUBE-REP)		DOL.			3021.92	
LABOR: TRACTOR & MACHINERY		HRS.	3.500	818.11	2863.39	
LABOR: LIVESTOCK		HRS.	3.500	1560.00	5460.00	
LABOR: EQUIPMENT		HRS.	3.500	52.00	182.00	
INTEREST ON OPER. CAP.		DOL.	0.107	245378.30	26255.48	
TOTAL VARIABLE COSTS					581613.15	
VAR. COST PER HEAD					440.6160	
3. INCOME ABOVE OPERATING COSTS						
INCOME PER HEAD					114022.05	86.3803
4. CASH OVERHEAD						
MANAGEMENT (8.0% OF GROSS INCOME)					55650.82	
CAPITAL LIVESTOCK TAXES					3.65	
MISC. OFFICE & BOOKKEEPING (2.5% OF VARIABLE COSTS)					14540.33	
TOTAL CASH OVERHEAD					70194.79	
OVERHEAD COST PER HEAD					53.1779	
5. INCOME ABOVE CASH COSTS						
INCOME PER HEAD					43827.25	33.2025
6. FIXED COSTS						
CAPITAL & INTEREST						
INT. ON LIVESTOCK CAPITAL		DOL.	0.107	937.50	100.31	
INT. ON EQUIPMENT CAPITAL		DOL.	0.107	67021.50	7171.30	
INT. ON MACHINERY CAPITAL		DOL.	0.107	2616.23	279.94	
INT. ON NATIVE PASTURE		DOL.	0.100	840000.00	84000.00	
INT. ON IRRIG PASTURE		DOL.	0.100	288000.00	28800.00	
TOTAL INTEREST					120351.55	
DEPRECIATION						
DEPR. ON LIVESTOCK		DOL.			112.50	
DEPR. ON EQUIPMENT		DOL.			6296.35	
DEPR. ON MACHINERY		DOL.			536.19	
TOTAL DEPRECIATION					6945.04	
TOTAL FIXED COSTS					127296.59	
FIXED COSTS PER HEAD					96.4368	
7. TOTAL COSTS						
TOTAL COST PER HEAD					779104.53	590.2307
8. NET RETURNS						
NET RETURNS PER HEAD					-83469.33	-63.2343

PURCHASE 600 STOCKERS IN FALL TO GRAZE ON RANGELAND. PURCHASE 720 STOCKERS
IN SPRING TO GRAZE ON IRRIGATED PASTURE
4% MORTALITY

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MONTHLY SUMMARY OF RECEIPTS AND EXPENSES

YEAR UNIT	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
TOTAL RECEIPTS 1 DOL.	0.	0.	0.	0.	0.	0.	165750.	165750.	0.	393120.	0.	0.
OPERATING INPUTS:												
LIQUID SUPPLEMENT 1 DOL.	1152.	1145.	0.	0.	0.	0.	0.	0.	0.	0.	1152.	1152.
ALFALFA HAY 1 DOL.	1614.	1614.	0.	0.	0.	0.	0.	0.	0.	0.	1614.	1614.
CALVES, STEER 1 DOL.	0.	0.	0.	0.	0.	0.	0.	0.	0.	114750.	114750.	0.
SALT BLOCKS 1 DOL.	35.	35.	35.	70.	70.	70.	35.	35.	35.	35.	0.	35.
IRRIGATION WATER 1 DOL.	0.	0.	840.	840.	840.	840.	840.	840.	840.	840.	0.	0.
FERTILIZER APP 1 DOL.	0.	4224.	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.
CALVES, STEER 1 DOL.	0.	137700.	137700.	0.	0.	0.	0.	0.	0.	0.	0.	0.
MISC VET & MED 1 DOL.	0.	0.	5280.	0.	0.	0.	0.	0.	0.	0.	5280.	0.
TRUCK HIRE 1 DOL.	0.	0.	0.	0.	0.	1200.	0.	0.	0.	0.	0.	1200.
MACHRY FUEL COST 1 DOL.	164.	164.	164.	164.	164.	164.	164.	164.	164.	164.	164.	164.
MACHRY LUBE COST 1 DOL.	25.	25.	25.	25.	25.	25.	25.	25.	25.	25.	25.	25.
MACH REPAIR COST 1 DOL.	102.	102.	102.	102.	102.	102.	102.	102.	102.	102.	102.	102.
EQUIP REPAIR COST 1 DOL.	252.	252.	252.	252.	252.	252.	252.	252.	252.	252.	252.	252.
MACHINERY LABOR 1 DOL.	239.	239.	239.	239.	239.	239.	239.	239.	239.	239.	239.	239.
LIVESTOCK LABOR 1 DOL.	455.	455.	455.	455.	455.	455.	455.	455.	455.	455.	455.	455.
EQUIPMENT LABOR 1 DOL.	15.	15.	15.	15.	15.	15.	15.	15.	15.	15.	15.	15.
INT. OR OPER CAP. 1 DOL.	181.	5206.	3882.	39.	19.	0.	208.	190.	171.	8337.	7743.	281.
*** TOTALS OF THE ABOVE ITEMS ARE LISTED IN THE VARIABLE COST SECTION ON THE REVERSE SIDE ***												
COST 1 DOL.	4232.	151175.	148987.	2199.	2180.	3360.	2334.	2315.	2296.	125213.	131789.	5532.

LABOR USE SUMMARY												
MACHINERY LABOR 1 HOUR	68.	68.	68.	68.	68.	68.	68.	68.	68.	68.	68.	68.
LIVESTOCK LABOR 1 HOUR	130.	130.	130.	130.	130.	130.	130.	130.	130.	130.	130.	130.
EQUIPMENT LABOR 1 HOUR	4.	4.	4.	4.	4.	4.	4.	4.	4.	4.	4.	4.

LIVESTOCK INVESTMENT AND COST SUMMARY

NAME	UNIT	SIZE	INVESTMENT		TOTAL VALUE	DEPR.	INTEREST	COST SUMMARY			TOTAL OP COSTS	
			PURCH PRICE	NO. IN BUDGET				INS/TAXES	TOTAL OWNERSHIP	FUEL & LUBE		REPAIRS
EQUIPMENT												
SCALES LIVSTK	TON	10.	5500.	1.0	5500.00	165.00	323.68	0.00	488.68	0.00	18.33	18.33
BARB WIRE 5 STRND	MILE	1.	6100.	18.0	109800.00	5490.00	5874.30	0.00	11364.30	0.00	2745.00	2745.00
BARN FEED	SQFT	3000.	10000.	1.0	10000.00	300.00	588.50	0.00	888.50	0.00	83.33	83.33
CORRAL 6 RAIL	FEET	100.	310.	20.0	6200.00	310.00	331.70	0.00	641.70	0.00	155.00	155.00
CAT SQZ TILTABLE	UNIT	1.	510.	1.0	510.00	17.85	35.47	0.00	53.32	0.00	12.75	12.75
CAT SQZ UPRIGHT	UNIT	1.	300.	1.0	300.00	13.50	17.66	0.00	31.16	0.00	7.50	7.50
LIVESTOCK												
HORSE	HEAD	1.	750.	2.	1500.00	112.50	100.31	3.65	216.46			
MACHINERY												
PICKUP 1/2 TON			7500.00		7500.00	1.25	0.65	0.00	1.91	5.30	2.86	8.16
GOOSE-NECK TRLR			6000.00		6000.00	1.58	1.00	0.00	2.58	0.04	2.01	2.05
LAND												
NATIVE PASTURE	ACRE		350.00	2400.0	840000.00		84000.00	0.00	84000.00			
IRRIG PASTURE	ACRE		1200.00	240.0	288000.00		28800.00	0.00	28800.00			
TOTALS					1275310.00	6411.69	120073.27	3.65	126488.60	5.34	3026.79	3032.12
TOTAL PER HEAD					966.14394	4.8573	90.9646	0.0028	95.8247	0.0040	2.2930	2.2971

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PURCHASE 720 STOCKERS
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